

A Mean Field Game between Informed Traders and a Broker

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Abstract

We find the solution to the stochastic game between a broker and a mean-field of informed traders. In the finite player game, the informed traders observe a common signal and a private signal. The broker, on the other hand, observes the trading speed of each of his clients and provides liquidity to the informed traders. Each player in the game optimises wealth adjusted by inventory penalties. In the mean field version of the game, using a Gâteaux derivative approach, we characterise the solution to the game with a system of forward-backward stochastic differential equations that we solve explicitly. We find that the optimal trading strategy of the broker is linear in his own inventory, in the average inventory among informed traders, and in the common signal or the average trading speed of the informed traders. The Nash equilibrium we find helps informed traders decide how to use private information, and helps brokers decide how much of the order flow they should externalise or internalise when facing a large number of clients.

Keywords: market making, algorithmic trading, externalisation, internalisation, mean field games.

1 Introduction

Liquidity provision plays a key role in financial markets. A large portion of the liquidity provision activity happens in over-the-counter (OTC) markets where broker-client relationships are ubiquitous. Brokers face an important trading problem when deciding how to face the order flow from informed traders. These problems are challenging because one is typically interested in the Nash equilibrium of a stochastic game.

The study of externalisation-internalisation strategies is an active area of research. Externalisation refers to the act of hedging or unwinding a position sent by a client. On the other hand, internalisation refers to the warehousing of risk by the broker, in the hope that either prices move favourably to the broker or that other trades arrive in the opposite direction. Focusing on electronic FX spot markets, [Butz and Oomen](#) [8] use queuing theory to derive a closed-form expression for the average internalisation horizon and the cost of internalisation. [Barzykin et al.](#) [6] propose a market making model for dealers who have access to an inter-dealer market allowing them to externalise part of their risk. In particular, they show that the dealer starts externalising only outside of a certain inventory range (see also [Barzykin et al.](#) [5; 7]). The recent article of [Cartea et al.](#) [15] uses a proprietary dataset of transactions of an FX broker to develop a framework that predicts toxic trades and uses this information to decide whether to internalise or externalise trades. Additionally, the recent BIS Triennial Survey in [Schrimpf and Sushko](#) [31], thoroughly discusses the trade-off between internalisation and externalisation on empirical grounds, highlighting the increasing prevalence of internalisation in FX markets. The paper shows diverse behaviours, ranging from complete externalisation to significant internalisation ratios. It is noteworthy that, despite internalisation ratios surpassing 80% in the FX markets' top trading centres, hedging through externalisation remains a crucial aspect of risk management.

In a closely related branch of the literature, there are a number of works that study the unwinding of stochastic order flow. The work of [Cartea et al.](#) [14] studies the optimal liquidation strategy of a broker trading in a triplet of currency pairs with stochastic order flow from their clients. In [Cartea et al.](#) [16] the stochastic order flow to be unwound is that of the proceeds of the sale of a stock that trades in a foreign currency. Recently, [Muhle-Karbe and Oomen](#) [27] studies how brokers pre-hedge a possible trade from a client to achieve (potentially) better outcomes for both parties. Lastly, another recent article is that of [Nutz et al.](#) [30] where the authors solve a control problem for the optimal externalisation schedule of an exogenous order flow with an Obizhaeva–Wang type price impact and quadratic instantaneous

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costs. Our paper also computes an optimal externalisation-internalisation strategy for the broker although it arises as the Nash equilibrium in a market with a large number of clients.

Information asymmetry has been studied extensively in the algorithmic trading literature. For instance, [Muhle-Karbe and Webster \[28\]](#) show how short-term informational advantages can be monetised by high frequency traders. The competition between high frequency traders and slow traders with information asymmetry is also the topic of [Cont et al. \[19\]](#). Liquidity provision with adverse selection is studied in [Herdegen et al. \[24\]](#). Recently, [Cartea and Sánchez-Betancourt \[12\]](#) introduced a framework where a broker faces a representative informed trader and a representative uninformed trader. Their Stackelberg game admits closed-form solutions for the strategies of the informed trader and that of the broker. In this paper, we build on their framework and we design a problem where the broker faces a large number of informed traders, each of which have access to a common signal and a private signal. We then consider the mean-field-game (MFG) formulation of the problem and find the solution to the mean-field Nash equilibrium of the game. We show how the broker trades as a function of the average trading speed across informed traders, and how he manages inventory.

Our work lies at the intersection of algorithmic trading and mean-field games. Earlier works at this intersection were concerned with the standard optimal execution problem à la [Almgren and Chriss \[2\]](#) studied from a mean-field game setting. For example, in [Cardaliaguet and Lehalle \[10\]](#) the trader faces uncertainty with respect to price changes because of his actions but also has to deal with price changes due to other similar market participants. [Huang et al. \[25\]](#) extend this work using a major–minor mean-field game framework in which minor agents trade along with the major agent. In [Firoozi and Caines \[21\]](#) the authors also consider an optimal execution problem through a linear-quadratic major-minor mean-field game, but the inventory of the major is only partially observed. The case of a large number of traders trying to perform optimal execution has been studied in [Casgrain and Jaimungal \[17; 18\]](#). [Neuman and Voß \[29\]](#) study a similar problem with jointly aggregated transient price impact and a common price signal (see also [Abi Jaber et al. \[1\]](#)). Recently, the authors of [Baldacci et al. \[4\]](#) proposed a mean-field version of standard market making models à la [Avellaneda and Stoikov \[3\]](#) in which a market maker faces a large number of strategic market takers and sets his bid and ask quotes accordingly in order to manage inventory risk – in particular, the broker cannot externalise. Our model departs from all these previous formulations while remaining closely related with respect to the end goal. To the best of our knowledge, this paper is the first to derive a Nash equilibrium between a broker and a mean-field of informed traders.

This paper delves into the intricate strategy employed by a broker who not only provides liquidity to a large number of informed traders, but also engages in liquidity-taking transactions in a lit market. In our model, both the broker and the informed traders aim to maximise their expected wealth while strategically managing inventory holdings. The broker employs an inventory penalty to safeguard his strategy against inventory risks (especially toxic inventory). Simultaneously, the informed trader uses the inventory penalty to control her exposure to inventory risks stemming from speculative trades based on common and private signals. The problem is modelled as a linear-quadratic major-minor mean field game that we can solve explicitly using a Gâteaux derivative approach. The broker’s strategy (i) determines the optimal externalisation of the flow from informed traders and (ii) guides the interactions with the lit market trading for hedging and speculative purposes. The derived strategy of the broker involves a linear combination of his inventory, the average informed trader’s inventory, and the common signal. For the representative informed trader, it also involves her private signal as well as her own inventory.

The remainder of the paper is organised as follows. Section 2 introduces a model with N informed traders and the broker. Every agent observes a common signal on the price. On top of that, each informed trader observes a private signal, and the trading activity of the broker in the lit market has a permanent impact on the price. Section 3 derives the mean field limit of this game and solves for the Nash equilibrium. In particular, we show that the functionals we optimise are strictly concave, Gâteaux differentiable, and we characterise the Nash equilibrium of the game with a system of forward-backward stochastic differential equations (FBSDEs) that we solve. Section 4 shows numerical results and Section 5 concludes.

2 The game with N informed traders

2.1 Framework

In this section, we give a heuristic description of the N –player version of the game. We consider a trading horizon $T > 0$ and a probability space $(\Omega, \mathcal{F}, \mathbb{P})$ under which all the stochastic processes are defined. We set some positive

integer $N \in \mathbb{N}^*$, corresponding to the number of informed traders acting on a market consisting of a single asset whose price process is denoted by S . This quantity can be thought as the mid-price of the asset.

We introduce $N + 2$ independent standard Brownian motions $W^S, W^\alpha, W^1, \dots, W^N$ that we employ in the equations below. Under the probability \mathbb{P} , the price process $(S_t)_{t \in [0, T]}$ follows

$$dS_t = \sigma^S dW_t^S,$$

where $\sigma^S > 0$.

Each trader observes a common signal and a private signal.¹ The common or fundamental signal $(\alpha_t)_{t \in [0, T]}$ satisfies the following stochastic differential equation (SDE)

$$d\alpha_t = -k^\alpha \alpha_t dt + \sigma^\alpha dW_t^\alpha,$$

with $k^\alpha, \sigma^\alpha > 0$.² On the other hand, the private signal of each trader is not shared, that is, the private signal of one trader is hidden from the other traders. For trader $n \in \llbracket 1, N \rrbracket$,³ we denote their signal by $(\alpha_t^n)_{t \in [0, T]}$, which follows the SDE

$$d\alpha_t^n = -\bar{k} \alpha_t^n dt + \bar{\sigma} dW_t^n,$$

with $\bar{k}, \bar{\sigma} > 0$.

We denote by $(Q_t^n)_{t \in [0, T]}$ and $(X_t^n)_{t \in [0, T]}$ the inventory process and cash process of the n -th trader, respectively. She trades with the broker at rate $(\nu_t^n)_{t \in [0, T]}$ (she buys when $\nu_t^n > 0$ and sells when $\nu_t^n < 0$). Therefore, her inventory has dynamics

$$dQ_t^n = \nu_t^n dt,$$

with $Q_0^n = 0$ and her cash process has dynamics

$$dX_t^n = -\nu_t^n (S_t + \eta^I \nu_t^n) dt,$$

with $X_0^n = 0$ and where $\eta^I > 0$ is a transaction cost charged by the broker to the traders.

We denote by $(Q_t^B)_{t \in [0, T]}$ and $(X_t^B)_{t \in [0, T]}$ the inventory and cash process of the broker, respectively. The broker receives the order flow from the traders and trades in a lit market at rate $(N\nu_t^B)_{t \in [0, T]}$.⁴ Therefore, his inventory has dynamics

$$dQ_t^B = \left(N\nu_t^B - \sum_{n=1}^N \nu_t^n \right) dt,$$

with $Q_0^B = 0$ and his cash process has dynamics

$$dX_t^B = \sum_{n=1}^N \nu_t^n (S_t + \eta^I \nu_t^n) dt - N\nu_t^B (S_t + \eta^B \nu_t^B) dt,$$

with $X_0^B = 0$ and where $\eta^B > 0$ corresponds to the execution costs in the lit market.⁵

For each $n \in \llbracket 1, N \rrbracket$, we introduce the (completed) filtration $(\mathcal{F}_t^n)_{t \in [0, T]}$ generated by $S, \alpha, \alpha^n, Q^n, \nu^B$. We also introduce the (completed) filtration $(\mathcal{F}_t^B)_{t \in [0, T]}$ generated by $S, \alpha, Q^B, \nu^1, \dots, \nu^N$.

¹For the sake of simplicity, we only consider absolutely continuous signal processes. The model can be made more general by incorporating jumps.

²For simplicity we take all signals to mean-revert to zero. This can be relaxed and the mathematical results can all still be obtained if the mean-reversion level is not zero.

³Throughout the paper, we use the notation $\llbracket 1, N \rrbracket := \{1, \dots, N\}$.

⁴The idea here is that the externalisation activity of the broker should scale with the number of participants. The control ν_t^B can be thought as the "execution rate per client". Of course, this is just a change of variable that does not change the problem for the N -player game.

⁵The starting values for inventory and cash can be relaxed.

2.2 The problem of the informed traders

Let $b > 0$. For $n \in \llbracket 1, N \rrbracket$, let us introduce the probability measure \mathbb{P}^{n, ν^B} given by

$$\frac{d\mathbb{P}^{n, \nu^B}}{d\mathbb{P}} \Big|_{\mathcal{F}_t^n} = \exp \left(\int_0^t \frac{b \nu_u^B + \alpha_u^n + \alpha_u}{\sigma^S} dW_u^S - \frac{1}{2} \int_0^t \left(\frac{b \nu_u^B + \alpha_u^n + \alpha_u}{\sigma^S} \right)^2 du \right).$$

Assuming that this process indeed defines an exponential martingale, under this probability measure, $(S_t)_{t \in [0, T]}$ has dynamics

$$dS_t = (b \nu_t^B + \alpha_t^n + \alpha_t) dt + \sigma^S d\tilde{W}^{S, n},$$

where $\tilde{W}^{S, n}$ is a standard Brownian motion under \mathbb{P}^{n, ν^B} . In other words, each informed trader observes a common signal α on the price, on top of which each one observes an idiosyncratic signal α^n that is hidden to the other traders. Moreover, the broker has a linear permanent impact on the price due to the trading in the lit market.

For a given $(\nu_t^B)_{t \in [0, T]}$, the n -th informed trader maximises the following objective function

$$\mathbb{E}^{n, \nu^B} \left[X_T^n + Q_T^n S_T - \bar{\gamma} (Q_T^n)^2 - \bar{\phi} \int_0^T (Q_t^n)^2 dt \right],$$

over her set of admissible controls $(\nu_t^n)_{t \in [0, T]}$, where \mathbb{E}^{n, ν^B} is the expectation taken under probability \mathbb{P}^{n, ν^B} , and $\bar{\gamma}, \bar{\phi} > 0$. Thus, the informed trader wishes to maximise cash at the end of the trading horizon together with the value of any open inventory (with a penalty that can be understood as the cost of liquidating the terminal inventory); the performance criterion also includes a running penalty on inventory for completeness.

It is easy to see that this amounts to maximising

$$\mathbb{E}^{n, \nu^B} \left[\int_0^T \left\{ Q_t^n (b \nu_t^B + \alpha_t^n + \alpha_t) - \eta^I (\nu_t^n)^2 - 2\bar{\gamma} Q_t^n \nu_t^n - \bar{\phi} (Q_t^n)^2 \right\} dt \right]. \quad (2.1)$$

2.3 The problem of the broker

We introduce the probability measure \mathbb{P}^{B, ν^B} given by

$$\frac{d\mathbb{P}^{B, \nu^B}}{d\mathbb{P}} \Big|_{\mathcal{F}_t^B} = \exp \left(\int_0^t \frac{b \nu_u^B + \alpha_u}{\sigma^S} dW_u^S - \frac{1}{2} \int_0^t \left(\frac{b \nu_u^B + \alpha_u}{\sigma^S} \right)^2 du \right).$$

As before, assuming that this indeed defines an exponential martingale, under this probability measure, $(S_t)_{t \in [0, T]}$ has dynamics

$$dS_t = (b \nu_t^B + \alpha_t) dt + \sigma^S d\tilde{W}^{S, B},$$

where $\tilde{W}^{S, B}$ is a standard Brownian motion under \mathbb{P}^{B, ν^B} . That is, the broker observes the fundamental signal α on the price, and he has linear permanent impact on the price when he trades in the lit market.

For given $(\nu_t^1)_{t \in [0, T]}, \dots, (\nu_t^N)_{t \in [0, T]}$, the broker wants to maximise the following objective function

$$\mathbb{E}^{B, \nu^B} \left[X_T^B + Q_T^B S_T - \frac{\gamma^B}{N} (Q_T^B)^2 - \frac{\phi^B}{N} \int_0^T (Q_t^B)^2 dt \right],$$

over his set of admissible controls $(\nu_t^B)_{t \in [0, T]}$, where \mathbb{E}^{B, ν^B} is the expectation taken under probability \mathbb{P}^{B, ν^B} , and $\gamma^B, \phi^B > 0$ correspond to the risk aversion of the broker. The interpretation of the performance criterion is analogous to that of the informed traders but from the point of view of the broker. It is easy to see that this amounts to maximising

$$\mathbb{E}^{B, \nu^B} \left[\int_0^T \left\{ Q_t^B (b \nu_t^B + \alpha_t) + \eta^I \sum_{n=1}^N (\nu_t^n)^2 - N \eta^B (\nu_t^B)^2 - 2 \frac{\gamma^B}{N} Q_t^B \left(N \nu_t^B - \sum_{n=1}^N \nu_t^n \right) - \frac{\phi^B}{N} (Q_t^B)^2 \right\} dt \right].$$

Of course, the optimisation problem remains unchanged if we scale the objective function by dividing it by N , in which case the broker maximises

$$\mathbb{E}^{B, \nu^B} \left[\int_0^T \left\{ \bar{Q}_t^B (b \nu_t^B + \alpha_t) + \eta^I \frac{1}{N} \sum_{n=1}^N (\nu_t^n)^2 - \eta^B (\nu_t^B)^2 - 2\gamma^B \bar{Q}_t^B \left(\nu_t^B - \frac{1}{N} \sum_{n=1}^N \nu_t^n \right) - \phi^B (\bar{Q}_t^B)^2 \right\} dt \right], \quad (2.2)$$

where $(\bar{Q}_t^B)_{t \in [0, T]} = \left(\frac{Q_t^B}{N} \right)_{t \in [0, T]}$, that is,

$$d\bar{Q}_t^B = \left(\nu_t^B - \frac{1}{N} \sum_{n=1}^N \nu_t^n \right) dt.$$

2.4 Limitations of the finite game model and mean field limit

In the above, we described an agent-based model where N informed traders trade against a single broker. Solving this multi-agent ($N + 1$ players) problem boils down to the resolution of a system of Hamilton–Jacobi–Bellman equations, where the state variables are the inventory processes of the broker and the N informed traders, as well as their idiosyncratic and common signals. This system of $N + 1$ HJB equations is intractable in practice for a large number of informed traders.

To obtain an approximate solution to this problem, in what follows we propose a mean field game approach. The broker does not face N informed traders but infinitely many of them in a mean field interaction, which can be thought as the averaged behaviour of the informed traders. In the next section, we present the mean field limit of the N -players model, and the corresponding optimisation problems of the broker and a representative informed trader. Though we do not pursue rigorous proofs in that direction, a typical reasoning using propagation of chaos shows that the solution of the N -player game converges towards the solution of the mean-field game (see [Cardaliaguet et al. \[9\]](#) or [Carmona and Zhu \[11\]](#), for instance).

Propagation of chaos also tells us that at the limit, we should expect that the execution rate associated with each trader will become independent conditionally to α and ν^B , therefore it is reasonable to assume that the dynamics of \bar{Q}^B will converge toward

$$d\bar{Q}_t^B = (\nu_t^B - \bar{\nu}_t) dt,$$

where $\bar{\nu}_t$ denotes the expectation of the execution rate of an informed trader at time t knowing α_t and ν_t^B .

In the next section, we rigorously introduce the mean field version of the problem.

3 Facing many informed traders: the mean field limit

3.1 Probabilistic framework

We consider a trading horizon $T > 0$. We denote by Ω_c the set of continuous functions from $[0, T]$ to \mathbb{R} , and let $\Omega = \Omega_c^2$. The observable state is the canonical process $\chi = (W^\alpha, W^I)$ of the space Ω , with

$$W_t^\alpha(\omega) = \omega^\alpha(t), \quad \text{and} \quad W_t^I(\omega) = \omega^I(t)$$

for all $t \in [0, T]$ and $\omega = (\omega^\alpha, \omega^I) \in \Omega$. We introduce positive constants k^α, σ^α , as well as the unique probability \mathbb{P} on Ω under which the process (W^α, W^I) is a standard bi-dimensional Brownian motion.

We define the processes $(\alpha_t)_{t \in [0, T]}$ and $(\alpha_t^I)_{t \in [0, T]}$ as the unique solution to the SDEs

$$d\alpha_t = -k^\alpha \alpha_t dt + \sigma^\alpha dW_t^\alpha,$$

and

$$d\alpha_t^I = -\bar{k} \alpha_t^I dt + \bar{\sigma} dW_t^I$$

respectively, with $\alpha_0 = \alpha_0^I = 0$.

Finally, we denote the canonical \mathbb{P} -completed filtration generated by χ by $\mathbb{F} = (\mathcal{F}_t)_{t \in [0, T]}$.

3.2 Admissible controls

The set of admissible strategies for the representative informed trader as well as the broker is given by

$$\mathcal{A} = \left\{ \nu = (\nu_t)_{t \in [0, T]} \mid \nu \text{ is } \mathbb{F} - \text{progressively measurable, and } \mathbb{E} \left[\int_0^T \nu_t^2 dt \right] < +\infty \right\}.$$

We identify controls in \mathcal{A} up to $\mathbb{P} \otimes dt$ -null sets. Let us denote by $(\mu_t)_{t \in [0, T]}$ the process with values in $\mathcal{P}(\mathbb{R})$ representing at time t the distribution of the execution rates of the (other) informed traders conditionally to \mathcal{F}_t .⁶ We introduce the mean field execution rate $(\bar{\nu}_t)_{t \in [0, T]}$ given for each $t \in [0, T]$ by

$$\bar{\nu}_t = \int_{\mathbb{R}} x \mu_t(dx).$$

For a couple $(\nu^I, \nu^B) \in \mathcal{A}^2$ of strategies, we define the associated inventory processes of the representative informed trader and the broker by

$$Q_t^I = \int_0^t \nu_u^I du$$

with $Q_0^I = 0$ and

$$\bar{Q}_t^B = \int_0^t (\nu_u^B - \bar{\nu}_u) du,$$

respectively.

3.3 Optimisation problems and definition of equilibria

Taking the mean field version of (2.1), we consider that the representative informed trader wants to solve

$$\sup_{\nu^I \in \mathcal{A}} H^{I, \nu^B}(\nu^I)$$

where

$$H^{I, \nu^B}(\nu^I) = \mathbb{E} \left[\int_0^T \left\{ Q_t^I (b \nu_t^B + \alpha_t^I + \alpha_t) - \eta^I (\nu_t^I)^2 - 2\bar{\gamma} Q_t^I \nu_t^I - \bar{\phi} (Q_t^I)^2 \right\} dt \right], \quad (3.1)$$

where $b > 0$ represents the market impact of the broker, η^I represents the transaction costs charged by the broker to the traders, and $\bar{\gamma}, \bar{\phi} > 0$ correspond to the risk aversion of the informed trader.

Next, taking the mean-field version of problem (2.2), we consider the following problem for the broker

$$\sup_{\nu^B \in \mathcal{A}} H^{B, \mu}(\nu^B),$$

where

$$H^{B, \mu}(\nu^B) = \mathbb{E} \left[\int_0^T \left\{ \bar{Q}_t^B (b \nu_t^B + \alpha_t) + \eta^I \int_{\mathbb{R}} x^2 \mu_t(dx) - \eta^B (\nu_t^B)^2 - 2\gamma^B \bar{Q}_t^B \left(\nu_t^B - \int_{\mathbb{R}} x \mu_t(dx) \right) - \phi^B (\bar{Q}_t^B)^2 \right\} dt \right], \quad (3.2)$$

with $\eta^B > 0$ the transaction costs on the lit market, and $\gamma^B, \phi^B > 0$ the risk aversion parameters for the broker. We assume that model parameters γ^B and b satisfy that

$$2\gamma^B - b \geq 0,$$

which will be necessary to prove the strict concavity (up to null sets) of the functional of the broker. The inequality states that the value of the permanent price impact parameter should be less than or equal to the terminal penalty coefficient $2\gamma^B$ in (3.2). Economically, this ensures that the broker cannot move the price up (resp. down) and then

⁶Throughout the paper, $\mathcal{P}(\mathbb{R})$ denotes the set of probability measures on \mathbb{R} .

mark-to-market a positive (resp. negative) terminal inventory at a higher price (resp. lower price) in such a way that it offsets the terminal penalty of liquidating inventory at T . We also assume that the permanent price impact parameter satisfies that $b \leq 2\eta^B$, $2\eta^I$, $4\phi^B$, $4\bar{\phi}$ which is used to prove existence and uniqueness of a solution to a matrix Riccati differential equation below.

Finally, we can now define what we mean by a solution to the mean field game.

Definition 3.1. *A solution of the above game is given by a probability flow $\mu^* = (\mu_t^*)_{t \in [0, T]}$ with values in $\mathcal{P}(\mathbb{R})$, a control $\nu^{I,*} \in \mathcal{A}$, and a control $\nu^{B,*} \in \mathcal{A}$ such that*

$$(i) \quad H^{I, \nu^{B,*}}(\nu^{I,*}) = \sup_{\nu^I \in \mathcal{A}} H^{I, \nu^{B,*}}(\nu^I);$$

$$(ii) \quad H^{B, \mu^*}(\nu^{B,*}) = \sup_{\nu^B \in \mathcal{A}} H^{B, \mu^*}(\nu^B);$$

(iii) μ_t^* is the distribution of $\nu_t^{I,*}$ conditionally to \mathcal{F}_t^α for Lebesgue-almost every $t \in [0, T]$,

where $\mathbb{F}^\alpha := (\mathcal{F}_t^\alpha)_{t \in [0, T]}$ is the \mathbb{P} -completed filtration generated by W^α .

3.4 The informed trader's optimality condition

In this subsection, (i) we show that the functional H^{I, ν^B} is strictly concave and Gâteaux differentiable, and (ii) we characterise the optimal trading strategy of the representative informed trader.

Lemma 3.2. *Let $\nu^B \in \mathcal{A}$. The functional $H^{I, \nu^B}(\cdot) : \mathcal{A} \rightarrow \mathbb{R}$ defined in (3.1) is strictly concave.*

Proof. Let $\nu^B \in \mathcal{A}$ and let $\zeta, \nu \in \mathcal{A}$. Let $A \in \mathcal{A} \otimes \mathcal{B}([0, T])$ with $\mathfrak{m}(A) > 0$ where $\mathfrak{m} := \mathbb{P} \otimes dt$ and for $(\omega, t) \in A$ we have that $\zeta_t(\omega) \neq \nu_t(\omega)$. Let $\rho \in (0, 1)$, we need to show that

$$H^{I, \nu^B}(\rho\zeta + (1-\rho)\nu) > \rho H^{I, \nu^B}(\zeta) + (1-\rho) H^{I, \nu^B}(\nu).$$

We observe that

$$Q_t^{I, \rho\zeta + (1-\rho)\nu} = \rho Q_t^{I, \zeta} + (1-\rho) Q_t^{I, \nu},$$

where we use the controls in the superscript to draw attention to the process used to define Q_t^I . Then, it follows that

$$\begin{aligned} H^{I, \nu^B}(\rho\zeta + (1-\rho)\nu) &= \mathbb{E} \left[\int_0^T \left\{ Q_t^{I, \rho\zeta + (1-\rho)\nu} (b\nu_t^B + \alpha_t^I + \alpha_t) - \eta^I (\rho\zeta_t + (1-\rho)\nu_t)^2 \right. \right. \\ &\quad \left. \left. - 2\bar{\gamma} Q_t^{I, \rho\zeta + (1-\rho)\nu} (\rho\zeta_t + (1-\rho)\nu_t) - \bar{\phi} \left(Q_t^{I, \rho\zeta + (1-\rho)\nu} \right)^2 \right\} dt \right] \\ &= \rho H^{I, \nu^B}(\zeta) + (1-\rho) H^{I, \nu^B}(\nu) \\ &\quad + \rho(1-\rho) \mathbb{E} \left[\int_0^T \left\{ -2\eta^I \zeta_t \nu_t - 2\bar{\gamma} \left(Q_t^{I, \zeta} \nu_t + Q_t^{I, \nu} \zeta_t \right) - 2\bar{\phi} Q_t^{I, \zeta} Q_t^{I, \nu} \right\} dt \right] \\ &\quad - \rho(1-\rho) \mathbb{E} \left[\int_0^T \left\{ -\eta^I \zeta_t^2 - \eta^I \nu_t^2 - 2\bar{\gamma} \left(Q_t^{I, \zeta} \zeta_t + Q_t^{I, \nu} \nu_t \right) \right. \right. \\ &\quad \left. \left. - \bar{\phi} \left(\left(Q_t^{I, \zeta} \right)^2 + \left(Q_t^{I, \nu} \right)^2 \right) \right\} dt \right]. \end{aligned}$$

The above equality implies that

$$\begin{aligned} H^{I, \nu^B}(\rho\zeta + (1-\rho)\nu) &= \rho H^{I, \nu^B}(\zeta) + (1-\rho) H^{I, \nu^B}(\nu) \\ &\quad + \rho(1-\rho) \mathbb{E} \left[\int_0^T \left\{ \eta^I (\zeta_t - \nu_t)^2 + 2\bar{\gamma} \left(Q_t^{I, \zeta} - Q_t^{I, \nu} \right) (\zeta_t - \nu_t) + \bar{\phi} \left(Q_t^{I, \zeta} + Q_t^{I, \nu} \right)^2 \right\} dt \right]. \end{aligned}$$

By the definition of Q^I we have that

$$\begin{aligned}\mathbb{E}\left[\int_0^T (Q_t^{I,\zeta} - Q_t^{I,\nu}) (\zeta_t - \nu_t) dt\right] &= \mathbb{E}\left[\int_0^T \left(\int_0^t \zeta_u - \nu_u du\right) (\zeta_t - \nu_t) dt\right] \\ &= \frac{1}{2} \mathbb{E}\left[\int_0^T \int_0^T (\zeta_u - \nu_u) (\zeta_t - \nu_t) du dt\right] \\ &= \frac{1}{2} \mathbb{E}\left[\left(\int_0^T \zeta_t - \nu_t dt\right)^2\right],\end{aligned}$$

and clearly

$$\mathbb{E}\left[\int_0^T (Q_t^{I,\zeta} - Q_t^{I,\nu})^2 dt\right] \geq 0.$$

Given that $\mathfrak{m}(A) > 0$, the following holds

$$\mathbb{E}\left[\int_0^T (\zeta_t - \nu_t)^2 dt\right] > 0,$$

and this together with the above inequalities implies that $H^{I,\nu^B}(\rho\zeta + (1-\rho)\nu) > \rho H^{I,\nu^B}(\zeta) + (1-\rho) H^{I,\nu^B}(\nu)$. \square

Lemma 3.3. *The functional H^{I,ν^B} defined in (3.1) is everywhere Gâteaux differentiable in \mathcal{A} . The Gâteaux derivative at a point $\nu^I \in \mathcal{A}$ in a direction $w^I \in \mathcal{A}$ is given by*

$$\langle DH^{I,\nu^B}(\nu^I), w^I \rangle = \mathbb{E}\left[\int_0^T w_t^I \mathbb{E}\left[-2\eta^I \nu_t^I - 2\bar{\gamma} Q_T^I + \int_t^T (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi} Q_u^I) du \middle| \mathcal{F}_t\right] dt\right]. \quad (3.3)$$

Proof. Let $\nu^I, w^I \in \mathcal{A}$. The Gâteaux derivative of H^{I,ν^B} at point ν^I in the direction of w^I , if it exists, is defined as

$$\langle DH^{I,\nu^B}(\nu^I), w^I \rangle = \lim_{\varepsilon \searrow 0} \frac{H^{I,\nu^B}(\nu^I + \varepsilon w^I) - H^{I,\nu^B}(\nu^I)}{\varepsilon}.$$

Let $\varepsilon > 0$, and define

$$\tilde{Q}_t^I = \int_0^t w_t^I dt,$$

for all $t \in [0, T]$. Then a direct computation gives us

$$\begin{aligned}H^{I,\nu^B}(\nu^I + \varepsilon w^I) &= H^{I,\nu^B}(\nu^I) + \varepsilon \mathbb{E}\left[\int_0^T \left\{ \tilde{Q}_t^I (b\nu_t^B + \alpha_t^I + \alpha_t) - 2\eta^I \nu_t^I w_t^I - 2\bar{\gamma} Q_t^I w_t^I - 2\bar{\gamma} \tilde{Q}_t^I \nu_t^I - 2\bar{\phi} Q_t^I \tilde{Q}_t^I \right\} dt\right] \\ &\quad + \varepsilon^2 \mathbb{E}\left[\int_0^T \left\{ -\eta^I (w_t^I)^2 - 2\bar{\gamma} \tilde{Q}_t^I w_t^I - \bar{\phi} (\tilde{Q}_t^I)^2 \right\} dt\right].\end{aligned}$$

Let us denote by A the term

$$A := \mathbb{E}\left[\int_0^T \left\{ -\eta^I (w_t^I)^2 - 2\bar{\gamma} \tilde{Q}_t^I w_t^I - \bar{\phi} (\tilde{Q}_t^I)^2 \right\} dt\right].$$

Therefore, we have

$$\frac{H^{I,\nu^B}(\nu^I + \varepsilon w^I) - H^{I,\nu^B}(\nu^I)}{\varepsilon} = \mathbb{E}\left[\int_0^T \left\{ \tilde{Q}_t^I (b\nu_t^B + \alpha_t^I + \alpha_t) - 2\eta^I \nu_t^I w_t^I - 2\bar{\gamma} Q_t^I w_t^I - 2\bar{\gamma} \tilde{Q}_t^I \nu_t^I - 2\bar{\phi} Q_t^I \tilde{Q}_t^I \right\} dt\right] + \varepsilon A.$$

We can write this as

$$\frac{H^{I,\nu^B}(\nu^I + \varepsilon w^I) - H^{I,\nu^B}(\nu^I)}{\varepsilon} = \mathbb{E}\left[\int_0^T w_t^I \left\{ -2\eta^I \nu_t^I - 2\bar{\gamma} Q_T^I + \int_t^T (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi} Q_u^I) du \right\} dt\right] + \varepsilon A.$$

Taking the limit as $\varepsilon \searrow 0$ and conditioning by \mathcal{F}_t under the integral finally yields the result. \square

Theorem 3.4. *We have that*

$$\nu^{I,*} = \arg \max_{\nu^I \in \mathcal{A}} H^{I,\nu^B}(\nu^I)$$

if and only if $\nu^{I,*}$ is the unique strong solution to the FBSDE

$$\begin{cases} -d\left(2\eta^I \nu_t^{I,*}\right) &= \left(b\nu_t^B + \alpha_t^I + \alpha_t - 2\bar{\phi}Q_t^{I,*}\right) dt - dZ_t^I, \\ 2\eta^I \nu_T^{I,*} &= -2\bar{\gamma}Q_T^{I,*}, \\ dQ_t^{I,*} &= \nu_t^{I,*} dt, \quad Q_0^{I,*} = 0, \\ d\alpha_t &= -k^\alpha \alpha_t dt + \sigma^\alpha dW_t^\alpha, \quad \alpha_0 = 0, \\ d\alpha_t^I &= -\bar{k} \alpha_t^I dt + \bar{\sigma} dW_t^I, \quad \alpha_0^I = 0, \end{cases} \quad (3.4)$$

where $Z^I \in \mathbb{H}_T^2$ is an \mathbb{F} -adapted \mathbb{P} -martingale.

Proof. As in Casgrain and Jaimungal [18], using Lemmas 3.2 and 3.3, we can apply the result of Ekeland and Temam [20] (Chapter II, Proposition 2.1) which states that

$$\langle DH^{I,\nu^B}(\nu^{I,*}), w^I \rangle = 0 \quad \forall w^I \in \mathcal{A} \iff \nu^{I,*} = \arg \max_{\nu^I \in \mathcal{A}} H^{I,\nu^B}(\nu^I).$$

Therefore, it only remains to prove that $\langle DH^{I,\nu^B}(\nu^{I,*}), w^I \rangle = 0 \quad \forall w^I \in \mathcal{A}$ if and only if $\nu^{I,*}$ is solution to the FBSDE (3.4).

Let us first assume that $\langle DH^{I,\nu^B}(\nu^{I,*}), w^I \rangle = 0$ for all $w^I \in \mathcal{A}$. This implies that

$$\mathbb{E} \left[-2\eta^I \nu_t^{I,*} - 2\bar{\gamma}Q_T^{I,*} + \int_t^T (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi}Q_u^{I,*}) du \middle| \mathcal{F}_t \right] = 0$$

almost surely for all $t \in [0, T]$. Therefore,

$$\begin{aligned} -2\eta^I \nu_t^{I,*} &= \mathbb{E} \left[2\bar{\gamma}Q_T^{I,*} - \int_t^T (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi}Q_u^{I,*}) du \middle| \mathcal{F}_t \right] \\ &= \int_0^t (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi}Q_u^{I,*}) du + \mathbb{E} \left[2\bar{\gamma}Q_T^{I,*} - \int_0^T (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi}Q_u^{I,*}) du \middle| \mathcal{F}_t \right] \\ &= \int_0^t (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi}Q_u^{I,*}) du - Z_t^I, \end{aligned}$$

where the process Z^I given by

$$Z_t^I := -\mathbb{E} \left[2\bar{\gamma}Q_T^{I,*} - \int_0^T (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi}Q_u^{I,*}) du \middle| \mathcal{F}_t \right]$$

is a martingale, by definition. Hence it is clear that $\nu^{I,*}$ is solution to the FBSDE (3.4).

Conversely, assume that $\nu^{I,*}$ is solution to the FBSDE (3.4). Then $\nu^{I,*}$ can be represented implicitly as

$$2\eta^I \nu_t^{I,*} = \mathbb{E} \left[-2\bar{\gamma}Q_T^{I,*} + \int_t^T (b\nu_u^B + \alpha_u^I + \alpha_u - 2\bar{\phi}Q_u^{I,*}) du \middle| \mathcal{F}_t \right].$$

Plugging this into the expression of the Gâteaux derivative (3.3) in Lemma 3.3, it is clear that it vanishes almost surely for any $w^I \in \mathcal{A}$. \square

3.5 The broker's optimality condition

Similar to the above, in this subsection, (i) we show that the functional $H^{B,\mu}$ is strictly concave and Gâteaux differentiable, and (ii) we characterise the optimal trading strategy of the broker.

Lemma 3.5. Let $(\mu_t)_{t \in [0, T]}$ with values in $\mathcal{P}(\mathbb{R})$ be the distribution of the execution rates of the informed traders conditionally to \mathcal{F}_t . The functional $H^{B, \mu}(\cdot) : \mathcal{A} \rightarrow \mathbb{R}$ defined in (3.2) is strictly concave.

Proof. Fix $(\mu_t)_{t \in [0, T]}$ and let $\zeta, \nu \in \mathcal{A}$. Let $A \in \mathcal{A} \otimes \mathcal{B}([0, T])$ with $\mathbf{m}(A) > 0$ where $\mathbf{m} := \mathbb{P} \otimes dt$ and for $(\omega, t) \in A$ we have that $\zeta_t(\omega) \neq \nu_t(\omega)$. Let $\rho \in (0, 1)$, we need to show that

$$H^{B, \mu}(\rho \zeta + (1 - \rho) \nu) > \rho H^{B, \mu}(\zeta) + (1 - \rho) H^{B, \mu}(\nu).$$

Similar to the proof of strict concavity for the informed trader, observe that

$$\bar{Q}_t^{B, \rho \zeta + (1 - \rho) \nu} = \int_0^t (\rho \zeta_u + (1 - \rho) \nu_u - \bar{\nu}_u) du = \rho \bar{Q}_t^{B, \zeta} + (1 - \rho) \bar{Q}_t^{B, \nu},$$

where (as before) we use the notation of having the controls in the superscript. It follows that

$$\begin{aligned} H^{B, \mu}(\rho \zeta + (1 - \rho) \nu) &= \mathbb{E} \left[\int_0^T \left\{ \bar{Q}_t^{B, \rho \zeta + (1 - \rho) \nu} (b(\rho \zeta_t + (1 - \rho) \nu_t) + \alpha_t) + \eta^I \int_{\mathbb{R}} x^2 \mu_t(dx) - \eta^B (\rho \zeta_t + (1 - \rho) \nu_t)^2 \right. \right. \\ &\quad \left. \left. - 2\gamma^B \bar{Q}_t^{B, \rho \zeta + (1 - \rho) \nu} \left(\rho \zeta_t + (1 - \rho) \nu_t - \int_{\mathbb{R}} x \mu_t(dx) \right) - \phi^B \left(\bar{Q}_t^{B, \rho \zeta + (1 - \rho) \nu} \right)^2 \right\} dt \right] \\ &= \rho H^{B, \mu}(\zeta) + (1 - \rho) H^{B, \mu}(\nu) \\ &\quad + \rho(1 - \rho) \mathbb{E} \left[\int_0^T \left\{ + \bar{Q}_t^{B, \zeta} b \nu_t + \bar{Q}_t^{B, \nu} b \zeta_t - 2\eta^B \zeta_t \nu_t \right. \right. \\ &\quad \left. \left. - 2\gamma^B \left(\bar{Q}_t^{B, \zeta} \nu_t + \bar{Q}_t^{B, \nu} \zeta_t \right) - 2\phi^B \bar{Q}_t^{B, \zeta} \bar{Q}_t^{B, \nu} \right\} dt \right] \\ &\quad - \rho(1 - \rho) \mathbb{E} \left[\int_0^T \left\{ + \bar{Q}_t^{B, \zeta} b \zeta_t + \bar{Q}_t^{B, \nu} b \nu_t - \eta^B (\zeta_t^2 - \nu_t^2) \right. \right. \\ &\quad \left. \left. - 2\gamma^B \left(\bar{Q}_t^{B, \zeta} \zeta_t + \bar{Q}_t^{B, \nu} \nu_t \right) - \phi^B \left(\bar{Q}_t^{B, \zeta} \right)^2 - \phi^B \left(\bar{Q}_t^{B, \nu} \right)^2 \right\} dt \right]. \end{aligned}$$

It then follows that

$$\begin{aligned} H^{B, \mu}(\rho \zeta + (1 - \rho) \nu) &= \rho H^{B, \mu}(\zeta) + (1 - \rho) H^{B, \mu}(\nu) \\ &\quad + \rho(1 - \rho) \mathbb{E} \left[\int_0^T \left\{ (2\gamma^B - b) \left(\bar{Q}_t^{B, \zeta} - \bar{Q}_t^{B, \nu} \right) (\zeta_t - \nu_t) + \eta^B (\zeta_t - \nu_t)^2 + \phi^B \left(\bar{Q}_t^{B, \zeta} - \bar{Q}_t^{B, \nu} \right)^2 \right\} dt \right]. \end{aligned}$$

Similar to above,

$$\mathbb{E} \left[\int_0^T \left(\bar{Q}_t^{B, \zeta} - \bar{Q}_t^{B, \nu} \right) (\zeta_t - \nu_t) dt \right] = \frac{1}{2} \mathbb{E} \left[\left(\int_0^T \zeta_t - \nu_t dt \right)^2 \right] \geq 0,$$

and clearly

$$\mathbb{E} \left[\int_0^T \left(\bar{Q}_t^{B, \zeta} - \bar{Q}_t^{B, \nu} \right)^2 dt \right] \geq 0.$$

Given that $\mathbf{m}(A) > 0$, then

$$\mathbb{E} \left[\int_0^T (\zeta_t - \nu_t)^2 dt \right] > 0,$$

and this implies that $H^{B, \mu}(\rho \zeta + (1 - \rho) \nu) > \rho H^{B, \mu}(\zeta) + (1 - \rho) H^{B, \mu}(\nu)$. \square

Lemma 3.6. The functional $H^{B, \mu}$ defined in (3.2) is everywhere Gâteaux differentiable in \mathcal{A} . The Gâteaux derivative at a point $\nu^B \in \mathcal{A}$ in a direction $w^B \in \mathcal{A}$ is given by

$$\langle DH^{B, \mu}(\nu^B), w^B \rangle = \mathbb{E} \left[\int_0^T w_t^B \mathbb{E} \left[(b - 2\gamma^B) \bar{Q}_t^B - 2\eta^B \nu_t^B + \int_t^T \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^B \right) du \middle| \mathcal{F}_t \right] dt \right]. \quad (3.5)$$

Proof. Let $\nu^B, w^B \in \mathcal{A}$. The Gâteaux derivative of $H^{B,\mu}$ at point ν^B in the direction of w^B , if it exists, is defined as

$$\langle DH^{B,\mu}(\nu^B), w^B \rangle = \lim_{\varepsilon \searrow 0} \frac{H^{B,\mu}(\nu^B + \varepsilon w^B) - H^{B,\mu}(\nu^B)}{\varepsilon}.$$

Let $\varepsilon > 0$, and define

$$\tilde{Q}_t^B = \int_0^t w_t^B dt,$$

for all $t \in [0, T]$. Then a direct computation gives us

$$\begin{aligned} H^{B,\mu}(\nu^B + \varepsilon w^B) &= H^{B,\mu}(\nu^B) + \varepsilon \mathbb{E} \left[\int_0^T \left\{ \tilde{Q}_t^B (b \nu_t^B + \alpha_t) + (b - 2\gamma^B) \bar{Q}_t^B w_t^B - 2\eta^B \nu_t^B w_t^B - 2\gamma^B \bar{Q}_t^B \tilde{Q}_t^B \right. \right. \\ &\quad \left. \left. - 2\gamma^B \tilde{Q}_t^B \left(\nu_t^B - \int_{\mathbb{R}} x \mu_t(dx) \right) - 2\phi^B \bar{Q}_t^B \tilde{Q}_t^B \right\} dt \right] \\ &\quad + \varepsilon^2 \mathbb{E} \left[\int_0^T \left\{ (b - 2\gamma^B) \tilde{Q}_t^B w_t^B - \eta^B (w_t^B)^2 - \phi^B (\tilde{Q}_t^B)^2 \right\} dt \right]. \end{aligned}$$

Let us denote by A the term

$$A := \mathbb{E} \left[\int_0^T \left\{ (b - 2\gamma^B) \tilde{Q}_t^B w_t^B - \eta^B (w_t^B)^2 - \phi^B (\tilde{Q}_t^B)^2 \right\} dt \right].$$

Therefore, we have

$$\begin{aligned} \frac{H^{B,\mu}(\nu^B + \varepsilon w^B) - H^{B,\mu}(\nu^B)}{\varepsilon} &= \mathbb{E} \left[\int_0^T \left\{ \tilde{Q}_t^B (b \nu_t^B + \alpha_t) + (b - 2\gamma^B) \bar{Q}_t^B w_t^B - 2\eta^B \nu_t^B w_t^B - 2\gamma^B \bar{Q}_t^B \tilde{Q}_t^B \right. \right. \\ &\quad \left. \left. - 2\gamma^B \tilde{Q}_t^B \left(\nu_t^B - \int_{\mathbb{R}} x \mu_t(dx) \right) - 2\phi^B \bar{Q}_t^B \tilde{Q}_t^B \right\} dt \right] + \varepsilon A. \end{aligned}$$

We can write this as

$$\begin{aligned} \frac{H^{B,\mu}(\nu^B + \varepsilon w^B) - H^{B,\mu}(\nu^B)}{\varepsilon} &= \mathbb{E} \left[\int_0^T w_t^B \left\{ (b - 2\gamma^B) \bar{Q}_t^B - 2\eta^B \nu_t^B \right. \right. \\ &\quad \left. \left. + \int_t^T \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^B \right) du \right\} dt \right] + \varepsilon A. \end{aligned}$$

Taking the limit as $\varepsilon \searrow 0$ and conditioning by \mathcal{F}_t under the integral finally yields the result. \square

Theorem 3.7. *We have that*

$$\nu^{B,*} = \arg \max_{\nu^B \in \mathcal{A}} H^{B,\mu}(\nu^B)$$

if and only if $\nu^{B,}$ is the unique strong solution to the FBSDE*

$$\begin{cases} -d(2\eta^B \nu_t^{B,*}) &= (b \bar{\nu}_t + \alpha_t - 2\phi^B \bar{Q}_t^{B,*}) dt - dZ_t^B, \\ 2\eta^B \nu_T^{B,*} &= (b - 2\gamma^B) \bar{Q}_T^{B,*}, \\ d\bar{Q}_t^{B,*} &= (\nu_t^{B,*} - \bar{\nu}_t) dt, \quad Q_0^{B,*} = 0, \\ d\alpha_t &= -k^\alpha \alpha_t dt + \sigma^\alpha dW_t^\alpha, \quad \alpha_0 = 0, \end{cases} \quad (3.6)$$

where $Z^B \in \mathbb{H}_T^2$ is an \mathbb{F} -adapted \mathbb{P} -martingale.

Proof. As before, using Lemmas 3.5 and 3.6, we can apply the result of Ekeland and Temam [20] which states that

$$\langle DH^{B,\mu}(\nu^{B,*}), w^B \rangle = 0 \quad \forall w^B \in \mathcal{A} \iff \nu^{B,*} = \arg \max_{\nu^B \in \mathcal{A}} H^{B,\mu}(\nu^B).$$

Therefore, it only remains to prove that $\langle DH^{B,\mu}(\nu^{B,*}), w^B \rangle = 0 \quad \forall w^B \in \mathcal{A}$ if and only if $\nu^{B,*}$ is solution to the FBSDE in (3.6).

Let us first assume that $\langle DH^{B,\mu}(\nu^{B,*}), w^B \rangle = 0 \quad \forall w^B \in \mathcal{A}$. This implies that

$$\mathbb{E} \left[\left((b - 2\gamma^B) \bar{Q}_T^{B,*} - 2\eta^B \nu_t^{B,*} + \int_t^T \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^{B,*} \right) du \middle| \mathcal{F}_t \right) \right] = 0$$

almost surely for all $t \in [0, T]$. Therefore,

$$\begin{aligned} -2\eta^B \nu_t^{B,*} &= \mathbb{E} \left[- \left((b - 2\gamma^B) \bar{Q}_T^{B,*} - \int_t^T \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^{B,*} \right) du \middle| \mathcal{F}_t \right) \right] \\ &= \int_0^t \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^{B,*} \right) du - \mathbb{E} \left[\left((b - 2\gamma^B) \bar{Q}_T^{B,*} + \int_0^T \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^{B,*} \right) du \middle| \mathcal{F}_t \right) \right] \\ &= \int_0^t \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^{B,*} \right) du - Z_t^B, \end{aligned}$$

where the process Z^B given by

$$Z_t^B := \mathbb{E} \left[\left((b - 2\gamma^B) \bar{Q}_T^{B,*} + \int_0^T \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^{B,*} \right) du \middle| \mathcal{F}_t \right) \right]$$

is a martingale, by definition. Hence it is clear that $\nu^{B,*}$ is solution to the FBSDE (3.6).

Conversely, assume that $\nu^{B,*}$ is solution to the FBSDE (3.6). Then $\nu^{B,*}$ can be represented implicitly as

$$2\eta^B \nu_t^{B,*} = \mathbb{E} \left[\left((b - 2\gamma^B) \bar{Q}_T^{B,*} + \int_t^T \left(b \int_{\mathbb{R}} x \mu_u(dx) + \alpha_u - 2\phi^B \bar{Q}_u^{B,*} \right) du \middle| \mathcal{F}_t \right) \right].$$

Plugging this into the expression of the Gâteaux derivative (3.5) in Lemma 3.6, it is clear that it vanishes almost surely for any $w^B \in \mathcal{A}$. \square

3.6 The mean field FBSDE system

Finally, at equilibrium, we have the following system of coupled FBSDEs

$$\begin{cases} -d \left(2\eta^I \nu_t^{I,*} \right) &= \left(b \nu_t^{B,*} + \alpha_t^I + \alpha_t - 2\bar{\phi} \bar{Q}_t^{I,*} \right) dt - dZ_t^I, \\ -d \left(2\eta^B \nu_t^{B,*} \right) &= \left(b \bar{\nu}_t^* + \alpha_t - 2\phi^B \bar{Q}_t^{B,*} \right) dt - dZ_t^B, \\ 2\eta^I \nu_T^{I,*} &= -2\bar{\gamma} \bar{Q}_T^{I,*} \\ 2\eta^B \nu_T^{B,*} &= -(2\gamma^B - b) \bar{Q}_T^{B,*} \\ d\alpha_t &= -k^\alpha \alpha_t dt + \sigma^\alpha dW_t^\alpha, \quad \alpha_0 = 0, \\ d\alpha_t^I &= -\bar{k} \alpha_t^I dt + \bar{\sigma} dW_t^I, \quad \alpha_0^I = 0, \\ dQ_t^{I,*} &= \nu_t^{I,*} dt, \quad Q_0^{I,*} = 0, \\ d\bar{Q}_t^{B,*} &= \left(\nu_t^{B,*} - \bar{\nu}_t^* \right) dt, \quad \bar{Q}_0^{B,*} = 0. \end{cases} \quad (3.7)$$

Moreover, we know that at the equilibrium

$$\bar{\nu}_t^* = \mathbb{E} \left[\nu_t^{I,*} \middle| \mathcal{F}_t^\alpha \right]. \quad (3.8)$$

Letting $\bar{Q}_t^* = \int_0^t \bar{\nu}_u^* du$, and noting that $\mathbb{E}[\alpha_t^I | \mathcal{F}_t^\alpha] = \mathbb{E}[\alpha_t^I] = 0$, it is clear that $\bar{\nu}^*$ is then solution to the FBSDE

$$\begin{cases} -d \left(2\eta^I \bar{\nu}_t^* \right) &= \left(b \nu_t^{B,*} + \alpha_t - 2\bar{\phi} \bar{Q}_t^* \right) dt - d\bar{Z}_t^I, \\ 2\eta^I \bar{\nu}_T^* &= -2\bar{\gamma} \bar{Q}_T^*, \\ d\bar{Q}_t^* &= \bar{\nu}_t^* dt, \quad \bar{Q}_0^* = 0. \end{cases} \quad (3.9)$$

3.7 The solution to the FBSDE

Next, we solve the FBSDE systems we derived. First, we solve the mean-field system of FBSDEs explicitly, and then we solve the FBSDE of an individual informed trader.

3.7.1 The optimal strategy of the broker

In the equilibrium, we solve the FBSDE system

$$\begin{cases} -d(2\eta^I \bar{\nu}_t^*) &= (b\nu_t^{B,*} + \alpha_t - 2\bar{\phi}\bar{Q}_t^*) dt - d\bar{Z}_t^I, \\ -d(2\eta^B \nu_t^{B,*}) &= (b\bar{\nu}_t^* + \alpha_t - 2\phi^B \bar{Q}_t^{B,*}) dt - dZ_t^B, \\ 2\eta^I \bar{\nu}_T^* &= -2\bar{\gamma}\bar{Q}_T^*, \\ 2\eta^B \nu_T^{B,*} &= -(2\gamma^B - b)\bar{Q}_T^{B,*}, \\ d\bar{Q}_t^* &= \bar{\nu}_t^* dt, \quad \bar{Q}_0^* = 0, \\ d\bar{Q}_t^{B,*} &= (\nu_t^{B,*} - \bar{\nu}_t^*) dt, \quad \bar{Q}_0^{B,*} = 0. \end{cases} \quad (3.10)$$

Let us make an ansatz, and look for the solution to the above system in the form

$$\begin{aligned} \bar{\nu}_t^* &= g_t^a \alpha_t + g_t^b \bar{Q}_t^* + g_t^c \bar{Q}_t^{B,*}, \\ \nu_t^{B,*} &= h_t^a \alpha_t + h_t^b \bar{Q}_t^* + h_t^c \bar{Q}_t^{B,*}, \end{aligned}$$

where g_t^a, g_t^b, g_t^c and h_t^a, h_t^b, h_t^c are deterministic \mathcal{C}^1 functions, with terminal conditions $g_T^a = h_T^a = g_T^c = h_T^b = 0$, $g_T^b = -\bar{\gamma}/\eta^I$ and $h_T^c = -(2\gamma^B - b)/2\eta^B$.

It then follows that

$$\begin{aligned} d\bar{\nu}_t^* &= \alpha_t dg_t^a + g_t^a d\alpha_t + \bar{Q}_t^* dg_t^b + g_t^b d\bar{Q}_t^* + \bar{Q}_t^{B,*} dg_t^c + g_t^c d\bar{Q}_t^{B,*} \\ &= \alpha_t dg_t^a - k^\alpha \alpha_t g_t^a dt + \bar{Q}_t^* dg_t^b + g_t^b \bar{\nu}_t^* dt + \bar{Q}_t^{B,*} dg_t^c + g_t^c (\nu_t^{B,*} - \bar{\nu}_t^*) dt + \sigma^\alpha g_t^a dW_t^\alpha \\ &= \alpha_t dg_t^a - k^\alpha \alpha_t g_t^a dt + \bar{Q}_t^* dg_t^b + g_t^b (g_t^a \alpha_t + g_t^b \bar{Q}_t^* + g_t^c \bar{Q}_t^{B,*}) dt + \bar{Q}_t^{B,*} dg_t^c \\ &\quad + g_t^c ((h_t^a - g_t^a) \alpha_t + (h_t^b - g_t^b) \bar{Q}_t^* + (h_t^c - g_t^c) \bar{Q}_t^{B,*}) dt + \sigma^\alpha g_t^a dW_t^\alpha \\ &= \alpha_t \{ dg_t^a - k^\alpha g_t^a dt + g_t^b g_t^a dt + g_t^c (h_t^a - g_t^a) dt \} + \bar{Q}_t^* \{ dg_t^b + (g_t^b)^2 dt + g_t^c (h_t^b - g_t^b) dt \} \\ &\quad + \bar{Q}_t^{B,*} \{ dg_t^c + g_t^b g_t^c dt + g_t^c (h_t^c - g_t^c) dt \} + \sigma^\alpha g_t^a dW_t^\alpha, \end{aligned}$$

and similarly,

$$\begin{aligned} d\nu_t^{B,*} &= \alpha_t dh_t^a + h_t^a d\alpha_t + \bar{Q}_t^* dh_t^b + h_t^b d\bar{Q}_t^* + \bar{Q}_t^{B,*} dh_t^c + h_t^c d\bar{Q}_t^{B,*} \\ &= \alpha_t dh_t^a - k^\alpha \alpha_t h_t^a dt + \bar{Q}_t^* dh_t^b + h_t^b \bar{\nu}_t^* dt + \bar{Q}_t^{B,*} dh_t^c + h_t^c (\nu_t^{B,*} - \bar{\nu}_t^*) dt + \sigma^\alpha h_t^a dW_t^\alpha \\ &= \alpha_t dh_t^a - k^\alpha \alpha_t h_t^a dt + \bar{Q}_t^* dh_t^b + h_t^b (g_t^a \alpha_t + g_t^b \bar{Q}_t^* + g_t^c \bar{Q}_t^{B,*}) dt + \bar{Q}_t^{B,*} dh_t^c \\ &\quad + h_t^c ((h_t^a - g_t^a) \alpha_t + (h_t^b - g_t^b) \bar{Q}_t^* + (h_t^c - g_t^c) \bar{Q}_t^{B,*}) dt + \sigma^\alpha h_t^a dW_t^\alpha \\ &= \alpha_t \{ dh_t^a - k^\alpha h_t^a dt + h_t^b g_t^a dt + h_t^c (h_t^a - g_t^a) dt \} + \bar{Q}_t^* \{ dh_t^b + h_t^b g_t^b dt + h_t^c (h_t^b - g_t^b) dt \} \\ &\quad + \bar{Q}_t^{B,*} \{ dh_t^c + h_t^b g_t^c dt + h_t^c (h_t^c - g_t^c) dt \} + \sigma^\alpha h_t^a dW_t^\alpha. \end{aligned}$$

Given that $\bar{\nu}_t^*$ also satisfies the above FBSDE, we have that

$$\begin{aligned} d\bar{\nu}_t^* &= -\frac{1}{2\eta^I} (b\nu_t^{B,*} + \alpha_t - 2\bar{\phi}\bar{Q}_t^*) dt + \frac{1}{2\eta^I} d\bar{Z}_t^I, \\ &= -\frac{1}{2\eta^I} (b(h_t^a \alpha_t + h_t^b \bar{Q}_t^* + h_t^c \bar{Q}_t^{B,*}) + \alpha_t - 2\bar{\phi}\bar{Q}_t^*) dt + \frac{1}{2\eta^I} d\bar{Z}_t^I, \end{aligned}$$

and similarly for $\nu_t^{B,*}$, for which we have that

$$\begin{aligned} d\nu_t^{B,*} &= -\frac{1}{2\eta^B} (b\bar{\nu}_t^* + \alpha_t - 2\phi^B \bar{Q}_t^{B,*}) dt + \frac{1}{2\eta^B} dZ_t^B \\ &= -\frac{1}{2\eta^B} (b(g_t^a \alpha_t + g_t^b \bar{Q}_t^* + g_t^c \bar{Q}_t^{B,*}) + \alpha_t - 2\phi^B \bar{Q}_t^{B,*}) dt + \frac{1}{2\eta^B} dZ_t^B. \end{aligned}$$

Combining the derived expressions we have that

$$\begin{aligned}
0 &= \alpha_t \left\{ dg_t^a - k^\alpha g_t^a dt + g_t^b g_t^a dt + g_t^c (h_t^a - g_t^a) dt + \frac{b h_t^a + 1}{2 \eta^I} dt \right\} \\
&\quad + \bar{Q}_t^* \left\{ dg_t^b + (g_t^b)^2 dt + g_t^c (h_t^b - g_t^b) dt + \frac{b h_t^b - 2 \bar{\phi}}{2 \eta^I} dt \right\} \\
&\quad + \bar{Q}_t^{B,*} \left\{ dg_t^c + g_t^b g_t^c dt + g_t^c (h_t^c - g_t^c) dt + \frac{b h_t^c}{2 \eta^I} dt \right\} + \sigma^\alpha g_t^a dW_t^\alpha - \frac{1}{2 \eta^I} d\bar{Z}_t^I,
\end{aligned}$$

and

$$\begin{aligned}
0 &= \alpha_t \left\{ dh_t^a - k^\alpha h_t^a dt + h_t^b g_t^a dt + h_t^c (h_t^a - g_t^a) dt + \frac{b g_t^a + 1}{2 \eta^B} dt \right\} \\
&\quad + \bar{Q}_t^* \left\{ dh_t^b + h_t^b g_t^b dt + h_t^c (h_t^b - g_t^b) dt + \frac{b g_t^b}{2 \eta^B} dt \right\} \\
&\quad + \bar{Q}_t^{B,*} \left\{ dh_t^c + h_t^b g_t^c dt + h_t^c (h_t^c - g_t^c) dt + \frac{b g_t^c - 2 \phi^B}{2 \eta^B} dt \right\} + \sigma^\alpha h_t^a dW_t^\alpha - \frac{1}{2 \eta^B} dZ_t^B.
\end{aligned}$$

Then, by setting

$$dZ_t^B = 2\eta^B \sigma^\alpha \bar{h}^a(t) dW_t^\alpha \quad \text{and} \quad d\bar{Z}_t^I = 2\eta^I \sigma^\alpha \bar{g}^a(t) dW_t^\alpha,$$

we observe that the system of equations becomes

$$\begin{aligned}
0 &= dg_t^a + \left[-k^\alpha g_t^a + g_t^b g_t^a + g_t^c (h_t^a - g_t^a) + \frac{b h_t^a + 1}{2 \eta^I} \right] dt \\
0 &= dh_t^a + \left[-k^\alpha h_t^a + h_t^b g_t^a + h_t^c (h_t^a - g_t^a) + \frac{b g_t^a + 1}{2 \eta^B} \right] dt \\
0 &= dg_t^b + \left[(g_t^b)^2 + g_t^c (h_t^b - g_t^b) + \frac{b h_t^b - 2 \bar{\phi}}{2 \eta^I} \right] dt \\
0 &= dh_t^b + \left[h_t^b g_t^b + h_t^c (h_t^b - g_t^b) + \frac{b g_t^b}{2 \eta^B} \right] dt \\
0 &= dg_t^c + \left[g_t^b g_t^c + g_t^c (h_t^c - g_t^c) + \frac{b h_t^c}{2 \eta^I} \right] dt \\
0 &= dh_t^c + \left[h_t^b g_t^c + h_t^c (h_t^c - g_t^c) + \frac{b g_t^c - 2 \phi^B}{2 \eta^B} \right] dt,
\end{aligned}$$

with terminal condition $g_T^a = h_T^a = g_T^c = h_T^b = 0$, $g_T^b = -\bar{\gamma}/\eta^I$ and $h_T^c = -(2\gamma^B - b)/2\eta^B$. We see that the system for $g_t^b, g_t^c, h_t^b, h_t^c$ is independent of the solution to g_t^a, h_t^a . Let $\mathbf{P} : [0, T] \rightarrow \mathbb{R}^4$ be given by

$$\mathbf{P}_t = - \begin{pmatrix} h_t^c & h_t^b \\ g_t^c & g_t^b \end{pmatrix}$$

and let $\mathbf{U}, \mathbf{Y}, \mathbf{Q}, \mathbf{S} \in \mathbb{R}^{2 \times 2}$ be given by

$$\mathbf{U} = \begin{pmatrix} 1 & -1 \\ 0 & 1 \end{pmatrix}, \quad \mathbf{Y} = \begin{pmatrix} 0 & \frac{b}{2\eta^B} \\ \frac{b}{2\eta^I} & 0 \end{pmatrix}, \quad \mathbf{Q} = \begin{pmatrix} -\frac{\phi^B}{\eta^B} & 0 \\ 0 & -\frac{\bar{\phi}}{\eta^I} \end{pmatrix}, \quad \mathbf{S} = \begin{pmatrix} \frac{2\gamma^B - b}{2\eta^B} & 0 \\ 0 & \frac{\bar{\gamma}}{\eta^I} \end{pmatrix}.$$

The system of ODEs for $g_t^b, g_t^c, h_t^b, h_t^c$ can be written as the following matrix Riccati differential equation (MRDE)

$$\begin{cases} 0 = \frac{d\mathbf{P}_t}{dt} + \mathbf{Y} \mathbf{P}_t - \mathbf{P}_t \mathbf{U} \mathbf{P}_t - \mathbf{Q}, & t \in [0, T], \\ \mathbf{P}_T = \mathbf{S}. \end{cases} \quad (3.11)$$

The above system has a solution as a consequence of Theorem 2.3 in Freiling et al. [23] for $\mathbf{C} = 0$ and $\mathbf{D} = \mathbf{I}_2$, where 0 and \mathbf{I}_2 denote the zero and the identity matrix in $\mathbb{R}^{2 \times 2}$. To be more precise, using the notation of [23], we have that $\mathbf{B}_{11} = 0$, $\mathbf{B}_{12} = -\mathbf{U}$, $\mathbf{B}_{21} = \mathbf{Q}$, and $\mathbf{B}_{22} = -\mathbf{Y}$. Then, it follows that for our choice of \mathbf{C} and \mathbf{D} ,

$$\mathbf{C} + \mathbf{D} \mathbf{S} + \mathbf{S}^\top \mathbf{D}^\top = 2 \mathbf{S} > 0,$$

that is, it is positive definite given that we assumed that $2\gamma^B - b > 0$ and $\bar{\gamma} > 0$. Next, the matrix \mathbf{L} defined as

$$\mathbf{L} = \begin{pmatrix} \mathbf{D}\mathbf{B}_{21} & \mathbf{B}_{11}^\top \mathbf{D} + \mathbf{D}\mathbf{B}_{22} \\ 0 & \mathbf{B}_{12}^\top \mathbf{D} \end{pmatrix} = \begin{pmatrix} \mathbf{Q} & -\mathbf{Y} \\ 0 & -\mathbf{U} \end{pmatrix},$$

satisfies that $\det(\mathbf{L}) = \det(\mathbf{Q}) \times \det(-\mathbf{U})$. Given that $\mathbf{Q} \leq 0$ and $-\mathbf{U} < 0$, it follows that all eigenvalues of \mathbf{L} are guaranteed to be non-positive, and at least one of them is guaranteed to be nonzero. A short calculation shows that $\mathbf{x}(\mathbf{L} + \mathbf{L}^\top)\mathbf{x}^\top$ is

$$-\frac{\phi^B x_1^2}{\eta^B} - \frac{\bar{\phi} x_2^2}{\eta^I} - \frac{b x_2 x_3}{2\eta^I} - x_3^2 - \frac{b x_1 x_4}{2\eta^B} + x_3 x_4 - x_4^2$$

where $\mathbf{x} = (x_1, x_2, x_3, x_4)$. Using the inequality $\pm 2xy \leq x^2 + y^2$ for $x, y \in \mathbb{R}$, we see that a sufficient condition for $\mathbf{x}(\mathbf{L} + \mathbf{L}^\top)\mathbf{x}^\top \leq 0$ for all $\mathbf{x} \in \mathbb{R}^4$ is that $b \leq 2\eta^B, 2\eta^I, 4\phi^B, 4\bar{\phi}$, which we assumed. It follows that $\mathbf{L} + \mathbf{L}^\top \leq 0$ which implies that we can make use of Theorem 2.3 in Freiling et al. [23] and show that there is a solution to (3.11). These last arguments follow closely part II of the proof of Theorem 3.5 in Casgrain and Jaimungal [18], and similar to them, given that the solution exists and is continuous in $[0, T]$, it is bounded, and we conclude that the unique solution takes the form

$$\mathbf{P}_t = \mathbf{T}_t \mathbf{R}_t^{-1},$$

where $\mathbf{R}_t, \mathbf{T}_t$ solve the linear system of differential equations

$$\frac{d}{dt} \begin{pmatrix} \mathbf{R}_t \\ \mathbf{T}_t \end{pmatrix} = \begin{pmatrix} 0 & \mathbf{U} \\ -\mathbf{Q} & -\mathbf{Y} \end{pmatrix} \begin{pmatrix} \mathbf{R}_t \\ \mathbf{T}_t \end{pmatrix}, \quad \begin{pmatrix} \mathbf{R}_T \\ \mathbf{T}_T \end{pmatrix} = \begin{pmatrix} \mathbf{I} \\ \mathbf{S} \end{pmatrix},$$

as a consequence of Theorem 3.1 in Freiling [22].

Lastly, given the above solutions, we just have to solve the linear system of ODEs given by:

$$\begin{cases} 0 = dg_t^a + \left[-k^\alpha g_t^a + g_t^b g_t^a + g_t^c (h_t^a - g_t^a) + \frac{b h_t^a + 1}{2\eta^I} \right] dt \\ 0 = dh_t^a + \left[-k^\alpha h_t^a + h_t^b g_t^a + h_t^c (h_t^a - g_t^a) + \frac{b g_t^a + 1}{2\eta^B} \right] dt, \end{cases} \quad (3.12)$$

with terminal conditions $g_T^a = h_T^a = 0$. Let

$$\mathbf{X}_t = \begin{pmatrix} h_t^a \\ g_t^a \end{pmatrix}, \quad \mathbf{A} = \begin{pmatrix} -\frac{1}{2\eta^B} \\ -\frac{1}{2\eta^I} \end{pmatrix}, \quad \mathbf{B}_t = \begin{pmatrix} k^\alpha - h_t^c & h_t^c - h_t^b - \frac{b}{2\eta^B} \\ -g_t^c - \frac{b}{2\eta^I} & k^\alpha + g_t^c - g_t^b \end{pmatrix},$$

then, we have that the system for h_t^a and g_t^a can be written as

$$d\mathbf{X}_t = (\mathbf{A} + \mathbf{B}_t \mathbf{X}_t) dt,$$

with terminal condition $\mathbf{X}_T = 0$. The solution is therefore given by

$$\mathbf{X}_t = -\int_t^T \mathcal{E} \left(\int_t^s -\mathbf{B}_u du \right) \mathbf{A} ds,$$

where $\mathcal{E} \left(\int_t^s -\mathbf{B}_u du \right)$ denotes the time-ordered matrix exponential of $-\mathbf{B}$.⁷ The optimal solution to (3.10) is then

$$\begin{pmatrix} v_t^{B,\star} \\ \bar{v}_t^\star \end{pmatrix} = \mathbf{X}_t \alpha_t - \mathbf{P}_t \begin{pmatrix} \bar{Q}_t^{B,\star} \\ Q_t^\star \end{pmatrix}. \quad (3.13)$$

⁷As in [17], for $r \leq s$, we define the time-ordered exponential $\mathcal{E} \left(\int_r^s M_u du \right)$ of a $K \times K$ matrix-valued function M to be the unique solution to the $K \times K$ matrix-valued ODE $dy_{r,s} = y_{r,s} M_s ds$ with initial condition $y_{r,r} = I_K$ (see [26] for more details on matrix ODEs).

Remark 3.8. *The optimal trading strategy of the broker can be written as*

$$\nu_t^{B,*} = q_t^a \left(\bar{\nu}_t^* - g_t^b \bar{Q}_t^* - g_t^c \bar{Q}_t^{B,*} \right) + h_t^b \bar{Q}_t^* + h_t^c \bar{Q}_t^{B,*} \quad (3.14)$$

$$= q_t^a \bar{\nu}_t^* + (h_t^b - q_t^a g_t^b) \bar{Q}_t^* + (h_t^c - q_t^a g_t^c) \bar{Q}_t^{B,*}, \quad (3.15)$$

where the externalisation rate q_t^a is defined as

$$q_t^a = \frac{h_t^a}{g_t^a} \quad (3.16)$$

for $t \in [0, T)$, and for $t = T$ as the limit of the above expression when $t \rightarrow T$. We call it externalisation rate because it is a component of the trading speed of the broker that is directly modulated by $\bar{\nu}_t^*$. More precisely, q_t^a corresponds to the proportion of the incoming flow that is immediately externalised.

3.7.2 The optimal strategy of the informed trader

Finally, we can solve the FBSDE of the representative informed trader:

$$\begin{cases} -d \left(2\eta^I \nu_t^{I,*} \right) &= \left(b \nu_t^{B,*} + \alpha_t^I + \alpha_t - 2\bar{\phi} Q_t^{I,*} \right) dt - dZ_t^I, \\ 2\eta^I \nu_T^{I,*} &= -2\bar{\gamma} Q_T^{I,*}. \end{cases} \quad (3.17)$$

As before, we make an ansatz and look for a solution with the form

$$\nu_t^{I,*} = f_t^a \alpha_t + f_t^{a,I} \alpha_t^I + f_t^b \bar{Q}_t^* + f_t^{b,I} Q_t^{I,*} + f_t^c \bar{Q}_t^{B,*}, \quad (3.18)$$

where $f^a, f^{a,I}, f^b, f^{b,I}, f^c$ are deterministic \mathcal{C}^1 functions, with terminal conditions $f_T^a = f_T^{a,I} = f_T^b = f_T^c = 0$ and $f_T^{b,I} = -\bar{\gamma}/\eta^I$, and where

$$Q_t^{I,*} = \int_0^t \nu_u^{I,*} du.$$

It then follows that

$$\begin{aligned} d\nu_t^{I,*} &= \alpha_t df_t^a + f_t^a d\alpha_t + \alpha_t^I df_t^{a,I} + f_t^{a,I} d\alpha_t^I + \bar{Q}_t^* df_t^b + f_t^b d\bar{Q}_t^* + Q_t^{I,*} df_t^{b,I} + f_t^{b,I} dQ_t^{I,*} + \bar{Q}_t^{B,*} df_t^c + f_t^c d\bar{Q}_t^{B,*} \\ &= \alpha_t df_t^a - k^\alpha \alpha_t f_t^a dt + \alpha_t^I df_t^{a,I} - \bar{k} \alpha_t^I f_t^{a,I} dt + \bar{Q}_t^* df_t^b + f_t^b \bar{\nu}_t^* dt + Q_t^{I,*} df_t^{b,I} + f_t^{b,I} \nu_t^{I,*} dt + \bar{Q}_t^{B,*} df_t^c \\ &\quad + f_t^c \left(\nu_t^{B,*} - \nu_t^* \right) dt + \sigma^\alpha f_t^a dW_t^\alpha + \bar{\sigma} f_t^{a,I} dW_t^I \\ &= \alpha_t df_t^a - k^\alpha \alpha_t f_t^a dt + \alpha_t^I df_t^{a,I} - \bar{k} \alpha_t^I f_t^{a,I} dt + \bar{Q}_t^* df_t^b + f_t^b \left(g_t^a \alpha_t + g_t^b \bar{Q}_t^* + g_t^c \bar{Q}_t^{B,*} \right) dt \\ &\quad + Q_t^{I,*} df_t^{b,I} + f_t^{b,I} \left(f_t^a \alpha_t + f_t^{a,I} \alpha_t^I + f_t^b \bar{Q}_t^* + f_t^{b,I} Q_t^{I,*} + f_t^c \bar{Q}_t^{B,*} \right) dt + \bar{Q}_t^{B,*} df_t^c \\ &\quad + f_t^c \left((h_t^a - g_t^a) \alpha_t + (h_t^b - g_t^b) \bar{Q}_t^* + (h_t^c - g_t^c) \bar{Q}_t^{B,*} \right) dt + \sigma^\alpha f_t^a dW_t^\alpha + \bar{\sigma} f_t^{a,I} dW_t^I \\ &= \alpha_t \left\{ df_t^a - k^\alpha f_t^a dt + f_t^b g_t^a dt + f_t^{b,I} f_t^a dt + f_t^c (h_t^a - g_t^a) dt \right\} \\ &\quad + \alpha_t^I \left\{ df_t^{a,I} - \bar{k} f_t^{a,I} dt + f_t^{b,I} f_t^{a,I} dt \right\} \\ &\quad + \bar{Q}_t^* \left\{ df_t^b + f_t^b g_t^b dt + f_t^{b,I} f_t^b dt + f_t^c (h_t^b - g_t^b) dt \right\} \\ &\quad + Q_t^{I,*} \left\{ df_t^{b,I} + \left(f_t^{b,I} \right)^2 \right\} + \bar{Q}_t^{B,*} \left\{ df_t^c + f_t^b g_t^c dt + f_t^{b,I} f_t^c dt + f_t^c (h_t^c - g_t^c) dt \right\} \\ &\quad + \sigma^\alpha f_t^a dW_t^\alpha + \bar{\sigma} f_t^{a,I} dW_t^I. \end{aligned}$$

Given that $\nu_t^{I,*}$ also satisfies the above FBSDE, we have that

$$\begin{aligned} d\nu_t^{I,*} &= -\frac{1}{2\eta^I} \left(b \nu_t^{B,*} + \alpha_t^I + \alpha_t - 2\bar{\phi} Q_t^{I,*} \right) dt + \frac{1}{2\eta^I} dZ_t^I, \\ &= -\frac{1}{2\eta^I} \left(b \left(h_t^a \alpha_t + h_t^b \bar{Q}_t^* + h_t^c \bar{Q}_t^{B,*} \right) + \alpha_t^I + \alpha_t - 2\bar{\phi} Q_t^{I,*} \right) dt + \frac{1}{2\eta^I} dZ_t^I. \end{aligned}$$

Combining the derived expressions we have that

$$\begin{aligned}
0 = & \alpha_t \left\{ df_t^a - k^\alpha f_t^a dt + f_t^b g_t^a dt + f_t^{b,I} f_t^a dt + f_t^c (h_t^a - g_t^a) dt + \frac{bh_t^a + 1}{2\eta^I} dt \right\} \\
& + \alpha_t^I \left\{ df_t^{a,I} - \bar{k} f_t^{a,I} dt + f_t^{b,I} f_t^{a,I} dt + \frac{1}{2\eta^I} dt \right\} \\
& + \bar{Q}_t^* \left\{ df_t^b + f_t^b g_t^b dt + f_t^{b,I} f_t^b dt + f_t^c (h_t^b - g_t^b) dt + \frac{bh_t^b}{2\eta^I} dt \right\} \\
& + Q_t^{I,*} \left\{ df_t^{b,I} + \left(f_t^{b,I} \right)^2 dt - \frac{\bar{\phi}}{\eta^I} dt \right\} \\
& + \bar{Q}_t^{B,*} \left\{ df_t^c + f_t^b g_t^c dt + f_t^{b,I} f_t^c dt + f_t^c (h_t^c - g_t^c) dt + \frac{bh_t^c}{2\eta^I} dt \right\} \\
& + \left[\sigma^\alpha f_t^a dW_t^\alpha + \bar{\sigma} f_t^{a,I} dW_t^I - \frac{1}{2\eta^I} dZ_t^I \right].
\end{aligned}$$

Then, by setting

$$dZ_t^I = 2\eta^I \left[\sigma^\alpha f_t^a dW_t^\alpha + \bar{\sigma} f_t^{a,I} dW_t^I \right],$$

we observe that the system of equations becomes

$$0 = df_t^a + \left[-k^\alpha f_t^a + f_t^b g_t^a + f_t^{b,I} f_t^a + f_t^c (h_t^a - g_t^a) + \frac{bh_t^a + 1}{2\eta^I} \right] dt \quad (3.19)$$

$$0 = df_t^{a,I} + \left[-\bar{k} f_t^{a,I} + f_t^{b,I} f_t^{a,I} + \frac{1}{2\eta^I} \right] dt \quad (3.20)$$

$$0 = df_t^b + \left[f_t^b g_t^b + f_t^{b,I} f_t^b + f_t^c (h_t^b - g_t^b) + \frac{bh_t^b}{2\eta^I} \right] dt \quad (3.21)$$

$$0 = df_t^{b,I} + \left[\left(f_t^{b,I} \right)^2 - \frac{\bar{\phi}}{\eta^I} \right] dt \quad (3.22)$$

$$0 = df_t^c + \left[f_t^b g_t^c + f_t^{b,I} f_t^c + f_t^c (h_t^c - g_t^c) + \frac{bh_t^c}{2\eta^I} \right] dt, \quad (3.23)$$

with terminal conditions $f_T^a = f_T^{a,I} = f_T^b = f_T^c = 0$ and $f_T^{b,I} = -\bar{\gamma}/\eta^I$.

Notice that Equation (3.22) is independent from the rest of the system. A particular solution to this Riccati equation is given by

$$y_p(t) = -\sqrt{\frac{\bar{\phi}}{\eta^I}} \tanh \left(\sqrt{\frac{\bar{\phi}}{\eta^I}} (T-t) \right) \quad \forall t \in [0, T].$$

We then know that the general solution is given by $y_p + u$ where u solves

$$u' = -u^2 - 2y_p u$$

on $[0, T]$. Substituting $z = 1/u$ yields

$$z' = 2y_p z + 1,$$

with the terminal condition $f_T^{b,I} = -\bar{\gamma}/\eta^I$ now translating as $z(T) = -\eta^I/\bar{\gamma}$. The solution to this linear ODE is given by

$$z(t) = -\frac{\eta^I}{\bar{\gamma}} \exp \left(-2 \int_t^T y_p(s) ds \right) - \int_t^T \exp \left(-2 \int_t^u y_p(s) ds \right) du.$$

We can finally conclude that the unique solution to Equation (3.22) with terminal condition $f_T^{b,I} = -\bar{\gamma}/\eta^I$ is given by

$$f_t^{b,I} = -\sqrt{\frac{\bar{\phi}}{\eta^I}} \tanh \left(\sqrt{\frac{\bar{\phi}}{\eta^I}} (T-t) \right) - \frac{e^{2 \int_t^T y_p(s) ds}}{\eta^I/\bar{\gamma} + \int_t^T e^{2 \int_u^T y_p(s) ds} du}$$

for $t \in [0, T]$.

Once we know $f^{b,I}$, Equation (3.20) is a simple linear ODE with terminal condition $f_T^{a,I} = 0$. Its solution for $t \in [0, T]$ is therefore given by

$$f_t^{a,I} = \frac{1}{2\eta^I} \int_t^T e^{-\int_t^u (\bar{k} - f_s^{b,I}) ds} du.$$

Let $\mathbf{A}^{b,c} : [0, T] \rightarrow \mathbb{R}^4$ and $\mathbf{b}^{b,c} : [0, T] \rightarrow \mathbb{R}^2$ be given by

$$\mathbf{A}_t^{b,c} = - \begin{pmatrix} g_t^b + f_t^{b,I} & h_t^b - g_t^b \\ g_t^c & h_t^c - g_t^c + f_t^{b,I} \end{pmatrix} \quad \text{and} \quad \mathbf{b}_t^{b,c} = -\frac{b}{2\eta^I} \begin{pmatrix} h_t^b \\ h_t^c \end{pmatrix}.$$

We introduce the function $\mathbf{F}^{b,c} : [0, T] \rightarrow \mathbb{R}^2$ given by

$$\mathbf{F}_t^{b,c} = \begin{pmatrix} f_t^b \\ f_t^c \end{pmatrix}.$$

Then it is clear from Equations (3.21) and (3.23) that $\mathbf{F}^{b,c}$ is the unique solution to the linear ODE

$$\frac{d}{dt} \mathbf{F}_t^{b,c} = \mathbf{A}_t^{b,c} \mathbf{F}_t^{b,c} + \mathbf{b}_t^{b,c}$$

with terminal condition $\mathbf{F}_T^{b,c} = 0$. The solution is therefore given by

$$\mathbf{F}_t^{b,c} = - \int_t^T \mathcal{E} \left(\int_t^s -\mathbf{A}_u^{b,c} du \right) \mathbf{b}_s^{b,c} ds.$$

Finally, if we define $b^a : [0, T] \rightarrow \mathbb{R}$ by

$$b_t^a = -f_t^b g_t^a - f_t^c (h_t^a - g_t^a) - \frac{bh_t^a + 1}{2\eta^I} \quad \forall t \in [0, T],$$

then the unique solution to the linear Equation (3.19) with terminal condition $f_T^a = 0$ is given by

$$f_t^a = - \int_t^T b_u^a e^{-\int_t^u (k^a - f_s^{b,I}) ds} du$$

for $t \in [0, T]$.

To ensure the consistency condition in Definition 3.1 (iii), we need the following lemma:

Lemma 3.9. *For all $t \in [0, T]$, we have*

$$g_t^a = f_t^a, \quad g_t^b = f_t^b + f_t^{b,I}, \quad g_t^c = f_t^c.$$

Proof. First, let us write $\tilde{f}_t^b = f_t^b + f_t^{b,I}$ for all $t \in [0, T]$.

We can see that $\begin{pmatrix} \tilde{f}_t^b \\ f_t^c \end{pmatrix}$ satisfies the following ODE:

$$\nabla \begin{pmatrix} \tilde{f}_t^b \\ f_t^c \end{pmatrix} = \begin{pmatrix} -f_t^b (g_t^b - \tilde{f}_t^b) - (\tilde{f}_t^b)^2 - f_t^c (h_t^b - g_t^b) - \frac{bh_t^b - 2\bar{\phi}}{2\eta^I} \\ -f_t^b (g_t^c - f_t^c) - \tilde{f}_t^b f_t^c - f_t^c (h_t^c - g_t^c) - \frac{bh_t^c}{2\eta^I} \end{pmatrix}.$$

It is clear that $\begin{pmatrix} g_t^b \\ g_t^c \end{pmatrix}$ is a solution to this ODE. Moreover, the terminal conditions are given by

$$g_T^b = \tilde{f}_T^b = -\frac{\bar{\gamma}}{\eta^I}, \quad g_T^c = f_T^c = 0.$$

Therefore, we necessarily have $g_t^b = \tilde{f}_t^b$ and $g_t^c = f_t^c$ for all $t \in [0, T]$.

The same argument proves that $g_t^a = f_t^a$ for all $t \in [0, T]$. □

Theorem 3.10. *Let the functions $g^a, g^b, g^c, h^a, h^b, h^c, f^a, f^{a,I}, f^b, f^{b,I}, f^c$ be defined as above. The equilibrium strategy of the broker and of the informed trader are respectively given in feedback form by*

$$\nu_t^{B,*} = h_t^a \alpha_t + h_t^b \bar{Q}_t^* + h_t^c \bar{Q}_t^{B,*},$$

$$\nu_t^{I,*} = f_t^a \alpha_t + f_t^{a,I} \alpha_t^I + f_t^b \bar{Q}_t^* + f_t^{b,I} \alpha_t^{I,*} + f_t^c \bar{Q}_t^{B,*},$$

for all $t \in [0, T]$, with

$$\bar{Q}_t = \int_0^t \bar{\nu}_s^* ds, \quad \bar{Q}_t^{B,*} = \int_0^t \nu_s^{B,*} ds, \quad Q_t^{I,*} = \int_0^t \nu_s^{I,*} ds,$$

where

$$\bar{\nu}_t^* = g_t^a \alpha_t + g_t^b \bar{Q}_t^* + g_t^c \bar{Q}_t^{B,*}.$$

Proof. Denote by \mathcal{Q}^* the vector process given by

$$\mathcal{Q}_t^* = \begin{pmatrix} \bar{Q}_t^* \\ \bar{Q}_t^{B,*} \\ Q_t^{I,*} \end{pmatrix}$$

for all $t \in [0, T]$. Then \mathcal{Q}^* satisfies

$$d\mathcal{Q}_t^* = \begin{pmatrix} g_t^a \\ h_t^a - g_t^a \\ f_t^a \end{pmatrix} \alpha_t dt + \begin{pmatrix} 0 \\ 0 \\ f_t^{a,I} \end{pmatrix} \alpha_t^I dt + \Pi_t \mathcal{Q}_t^* dt$$

where

$$\Pi_t = \begin{pmatrix} g_t^b & g_t^c & 0 \\ h_t^b - g_t^b & h_t^c - g_t^c & 0 \\ f_t^b & f_t^c & f_t^{b,I} \end{pmatrix}.$$

Therefore, \mathcal{Q}^* can be written as

$$\mathcal{Q}_t^* = \int_0^t \mathcal{E} \left(\int_0^s \Pi_u du \right) \left(\begin{pmatrix} g_s^a \\ h_s^a - g_s^a \\ f_s^a \end{pmatrix} \alpha_s + \begin{pmatrix} 0 \\ 0 \\ f_s^{a,I} \end{pmatrix} \alpha_s^I \right) ds.$$

Then, using Jensen's inequality, we have that

$$\begin{aligned} \mathbb{E} \left[\int_0^T \|\mathcal{Q}_t^*\|^2 dt \right] &= \mathbb{E} \left[\int_0^T \left\| \int_0^t \mathcal{E} \left(\int_0^s \Pi_u du \right) \left(\begin{pmatrix} g_s^a \\ h_s^a - g_s^a \\ f_s^a \end{pmatrix} \alpha_s + \begin{pmatrix} 0 \\ 0 \\ f_s^{a,I} \end{pmatrix} \alpha_s^I \right) ds \right\|^2 dt \right] \\ &\leq \mathbb{E} \left[\int_0^T t \int_0^t \left\| \mathcal{E} \left(\int_0^s \Pi_u du \right) \left(\begin{pmatrix} g_s^a \\ h_s^a - g_s^a \\ f_s^a \end{pmatrix} \alpha_s + \begin{pmatrix} 0 \\ 0 \\ f_s^{a,I} \end{pmatrix} \alpha_s^I \right) \right\|^2 ds dt \right] \\ &\leq T^2 \mathbb{E} \left[\int_0^T \left\| \mathcal{E} \left(\int_0^s \Pi_u du \right) \left(\begin{pmatrix} g_s^a \\ h_s^a - g_s^a \\ f_s^a \end{pmatrix} \alpha_s + \begin{pmatrix} 0 \\ 0 \\ f_s^{a,I} \end{pmatrix} \alpha_s^I \right) \right\|^2 ds \right] \\ &\leq 2T^2 \left(\mathbb{E} \left[\int_0^T \left\| \mathcal{E} \left(\int_0^s \Pi_u du \right) \begin{pmatrix} g_s^a \\ h_s^a - g_s^a \\ f_s^a \end{pmatrix} \alpha_s \right\|^2 ds \right] + \mathbb{E} \left[\int_0^T \left\| \mathcal{E} \left(\int_0^s \Pi_u du \right) \begin{pmatrix} 0 \\ 0 \\ f_s^{a,I} \end{pmatrix} \alpha_s^I \right\|^2 ds \right] \right) \\ &\leq 2T^2 \left(\mathbb{E} \left[\int_0^T C_s^1 |\alpha_s|^2 ds \right] + \mathbb{E} \left[\int_0^T C_s^2 |\alpha_s^I|^2 ds \right] \right), \end{aligned}$$

where C_s^1 and C_s^2 denote respectively

$$\left\| \mathcal{E} \left(\int_0^s \Pi_u du \right) \begin{pmatrix} g_s^a \\ h_s^a - g_s^a \\ f_s^a \end{pmatrix} \right\|^2 \quad \text{and} \quad \left\| \mathcal{E} \left(\int_0^s \Pi_u du \right) \begin{pmatrix} 0 \\ 0 \\ f_s^{a,I} \end{pmatrix} \right\|^2.$$

In particular, C^1 and C^2 are continuous on $[0, T]$, so they are bounded by a constant C , and we can write

$$\mathbb{E} \left[\int_0^T \|\mathcal{Q}_t^*\|^2 dt \right] \leq 2CT^2 \left(\mathbb{E} \left[\int_0^T \|\alpha_s\|^2 ds \right] + \mathbb{E} \left[\int_0^T \|\alpha_s^I\|^2 ds \right] \right) < +\infty.$$

Since α and α^I are Ornstein-Uhlenbeck processes, it is clear from this result that

$$\mathbb{E} \left[\int_0^T (\nu_t^{B,*})^2 dt \right] < +\infty \quad \text{and} \quad \mathbb{E} \left[\int_0^T (\nu_t^{I,*})^2 dt \right] < +\infty,$$

and as those two processes are progressively measurable, we get $\nu^{B,*}, \nu^{I,*} \in \mathcal{A}$.

Let us now check the consistency condition. Let us first denote $\bar{Q}_t^{I,*} = \mathbb{E} \left[Q_t^{I,*} | \mathcal{F}_t^\alpha \right]$. Then we have

$$d \left(\bar{Q}_t^{I,*} - \bar{Q}_t^* \right) = f_t^{b,I} \left(\bar{Q}_t^{I,*} - \bar{Q}_t^* \right) dt, \quad \bar{Q}_0^{I,*} - \bar{Q}_0^* = 0, \quad (3.24)$$

and therefore $\bar{Q}_t^{I,*} - \bar{Q}_t^* \equiv 0$. Therefore $\bar{Q}_t^{I,*} = \bar{Q}_t^*$ for all $t \in [0, T]$. We can then see by direct computation that

$$\mathbb{E} \left[\nu_t^{I,*} | \mathcal{F}_t^\alpha \right] = \bar{\nu}_t^*.$$

□

4 Numerical results

In this section we study the optimal trading strategies derived above. We discretise the trading window $[0, T]$, with $T = 1$, in 10,000 steps and perform ten thousand simulations, which we use to compute the confidence bands. Model parameters are chosen largely in line with [12];⁸ for the price dynamics we set $\alpha_0 = 0$, $S_0 = 100$, $k^\alpha = 5$, $\sigma^\alpha = 1$, $\sigma^S = 1$. The price impact and penalty parameters are $\eta^I = 1.0 \times 10^{-3}$, $\eta^B = 1.2 \times 10^{-3}$, $b = 10^{-3}$, $\bar{\gamma} = 1$, $\gamma^B = 1$, and $\phi^B = \bar{\phi} = 10^{-2}$. Figure 1 shows two sample paths of the main processes involved in the MFG Nash equilibrium we obtained in (3.13), together with the 5% and 95% quantiles through time.

⁸For example, in that paper the transaction cost parameter of the informed trader is 10^{-3} and the value of the permanent impact parameter is also 10^{-3} . These are standard values used to show the performance of associated trading strategies; see e.g., Figure 6 in page 148 of the textbook [13]. The transaction cost parameter of the broker in the lit market is taken to be 1.2×10^{-3} arbitrarily. Here, the only purpose is to convey the idea that trading with the broker is less costly (from a transaction cost perspective) than trading in the lit market. Below, we carry out robustness checks on a number of these model parameters to understand their influence.

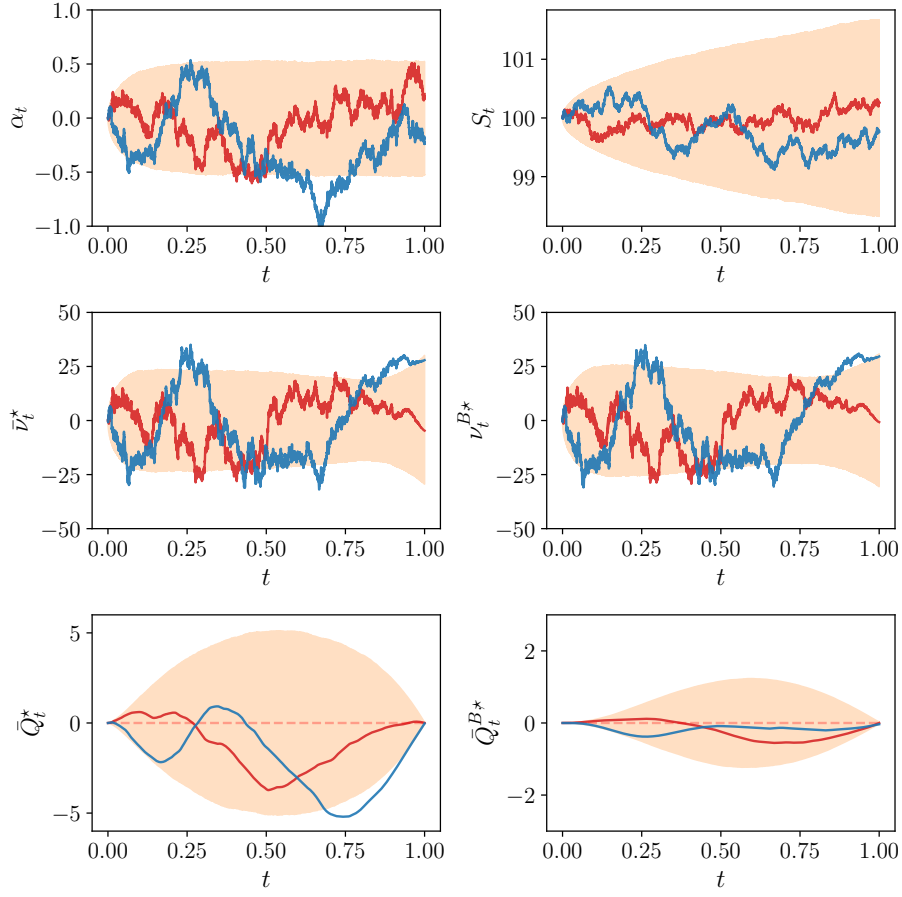


Figure 1: Sample paths for α_t , S_t , $\bar{\nu}_t^*$, $\nu_t^{B,*}$, \bar{Q}_t^* , and $\bar{Q}_t^{B,*}$.

We see that both the mean field trading speed of the informed traders and that of the broker look almost identical to the naked eye for each of the two simulations shown. The cumulative difference, which of course is not zero, is shown in the inventory of the broker in the bottom right panel.

To assess how much of the average informed flow the broker externalises, we compute a proxy $G(\bar{\nu}_t^*)/G(\nu_t^{B,*})$ of the quotient $\bar{\nu}_t^*/\nu_t^{B,*}$. To define the function G we set $\epsilon = 0.1$ and define $G(x) = \max(x, \epsilon) \mathbf{1}(x \geq 0) + \min(x, -\epsilon) \mathbf{1}(x < 0)$. We use the function G to prevent the quotient $\bar{\nu}_t^*/\nu_t^{B,*}$ from being undefined or becoming too large when $\nu_t^{B,*}$ is close to zero. We also plot the quotient q_t^a defined in (3.16). In particular, we study the sensitivity of the equilibrium strategies to model parameters. We stress the signal parameter k^α , the permanent price impact parameter b , and the temporary price impact parameters η^I and η^B . For each parameter, all else being the same, we analyse the case where the parameter is twice its original value and half of its original value. The difference between the proxy $G(\bar{\nu}_t^*)/G(\nu_t^{B,*})$ and the externalisation quotient q_t^a is that the former accounts for all components entering the trading speeds (e.g., inventories) while the later is only the component of the trading speed of the broker that is directly modulated by $\bar{\nu}^*$.

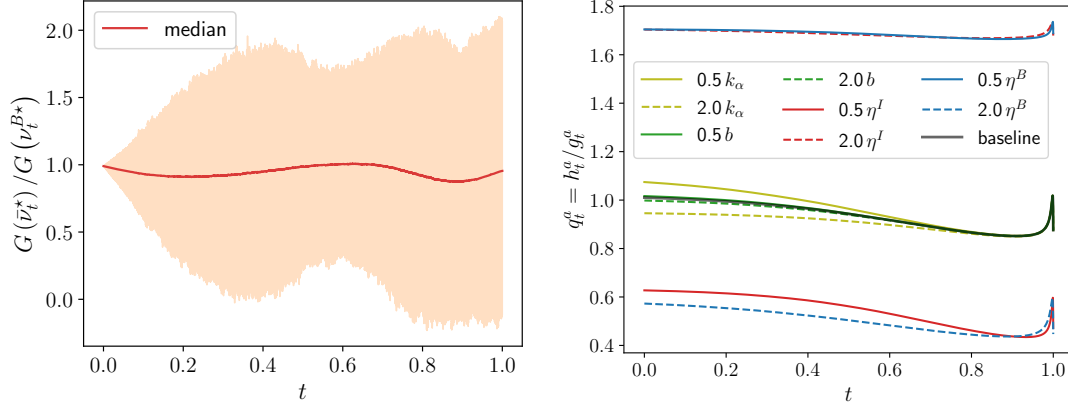


Figure 2: Externalisation rates for the broker in the mean-field setting. Left panel: externalisation rate as measured by overall trading speeds; median trajectory is in a solid red line. Right panel: Externalisation ratio in (3.16).

From the median trajectory in the left panel of Figure 2, we observe that the broker externalises almost all of the order flow from the average trading speed of the informed traders. Towards the end of the trading day we see that the quotient becomes negative for some sample paths; this is a consequence of the offloading of inventory that has been internalised. The right panel paints a similar picture to that of the median trajectory in the left panel; here, the ‘effective’ externalisation quotient is around one at the beginning of the trading day, decreases to about 90% towards the end before changing when approaching the terminal time. The difference between the red line on the left panel and the black line on the right panel is largely due to the offloading of inventories, which may or may not go in the same direction for both the broker and the average of informed traders. There are two cases where the effective externalisation rate goes well above one and two cases where it goes well below one. The cases where it goes well below one is when the trading costs of the informed decrease (η^I halves) or when the trading costs of the broker increase (η^B doubles); in the first instance the slowdown in internalisation is due to the higher intensity of trading from the informed traders, whereas in the second instance, the broker allows her inventory to build up (internalisation of the order flow) in the hopes of internally netting, and manages inventory directly to avoid paying the higher trading costs of the lit market. The cases where the effective externalisation rate goes well above one have the reverse interpretation.

Next, we study each of the functions $g^{a,b,c}, h^{a,b,c} : [0, T] \rightarrow \mathbb{R}$ which define the optimal trading speeds in terms of the state variables of the control problems. Figure 3 shows each of the functions for the end of the trading window, in particular, we show the range $[0.95, 1]$. We also study the sensitivity to model parameters as in the right panel of the previous figure.

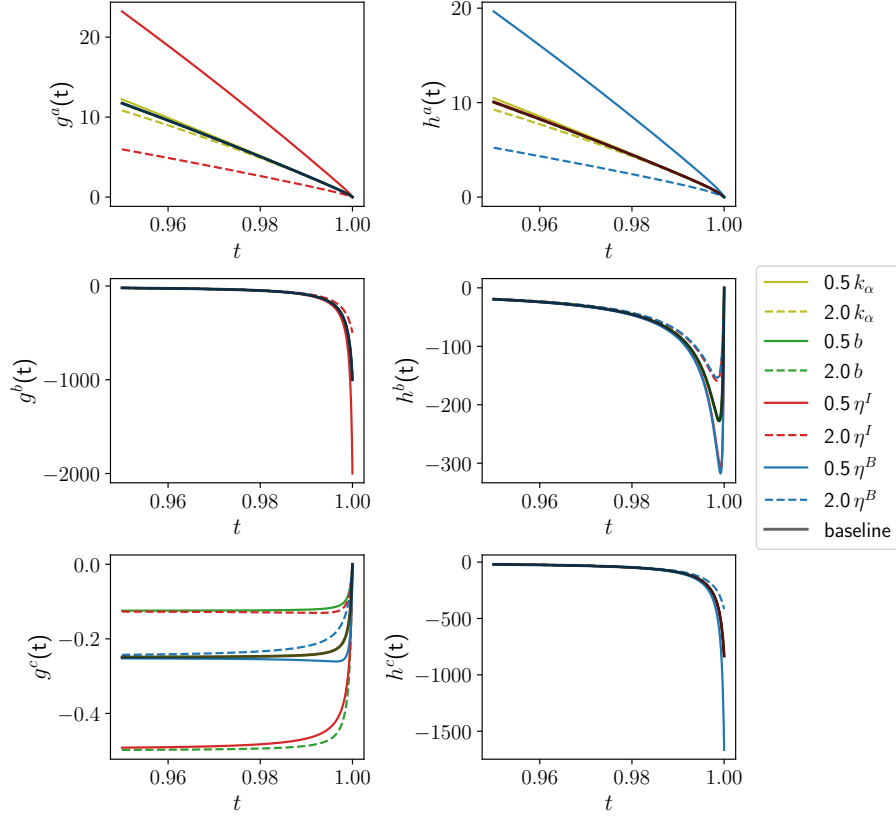


Figure 3: Functions $g^{a,b,c}, h^{a,b,c} : [0, T] \rightarrow \mathbb{R}$ as time approaches T .

We see that all four $g^{b,c}, h^{b,c}$ are negative which follows from the intuition that the players wish to keep their inventory close to zero. Both g^a and h^a are positive and decrease towards zero which prescribes the way in which the signal is used, that is, both the mean field informed trader and the broker trade in the direction of the common signal and as time progresses, this component of the trading strategy vanishes. Both g^b and h^c have a similar behaviour; this is because these functions are the ones that force the terminal inventory (of the informed trader and the broker) towards the optimal level which gets closer to zero the larger the terminal penalty. Recall that $g_t^b \bar{Q}_t^*$ is part of the optimal trading speed of the mean-field informed trader and $h_t^c \bar{Q}_t^{B,*}$ is part of the optimal trading speed of the broker.

A more interesting behaviour is that of h^b . As expected, h^b is negative. We observe that it decreases fast just before time T . This is because of the terminal penalty of the informed traders; assume for instance that, as t gets close to T , \bar{Q}_t^* is positive; in that case, the broker knows that, on average, the traders will start selling fast to him, because they want to have a flat inventory at T . Thus, in anticipation of this, the broker starts selling fast too on the dealer-to-dealer market. Lastly, the terminal condition takes h^b back to zero.

In terms of the sensitivity analysis, as expected, the transaction costs η^B (resp. η^I) have a high degree of influence in the function h^a (resp. g^a) that decide how much the broker (resp. average informed trader) exploits the signal. The effect of the signal parameter k^α can also be seen in the functions g^a and h^a . The higher the mean-reversion speed the more conservative both parties become when exploiting the signal. The baseline (unstressed) behaviour is in a solid black line.

Next, Figure 4 shows the components $f^{a,b,c}, f^{a,I}, f^{b,I} : [0, T] \rightarrow \mathbb{R}$ of the trading strategy of the individual informed trader; see (3.18). We employ the same model parameters as before, together with $\bar{k} = k^\alpha$, and $\bar{\sigma} = 0.5 \sigma^\alpha$. That is, the private signal has the same mean-reverting rate but lower variance when compared to the common signal. Similar to the previous figure, we show how stressing model parameters changes these functions.

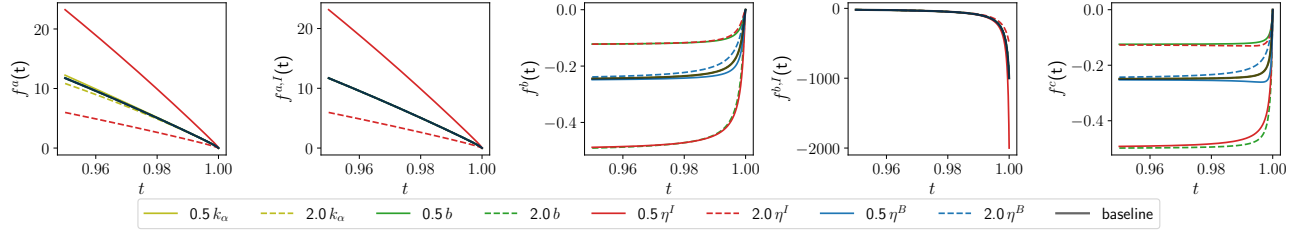


Figure 4: Functions $f^{a,b,c}, f^{a,I}, f^{b,I} : [0, T] \rightarrow \mathbb{R}$ as time approaches T .

The interesting comparison is between (i) f^a and $f^{a,I}$, and (ii) f^b and $f^{b,I}$. We see that for (i) the behaviour is roughly the same. That is, the individual informed trader follows both signals in a similar way. On the other hand, the comparison for (ii) is not as straightforward. Indeed, as time progresses $f^{b,I}$ becomes more and more important in the trading strategy of the individual informed trader because of the constraint to liquidate inventory, whereas the value of f^b vanishes because the informed trader stops pre-empting what the broker offloads of their order flow.

Finally, we compare the average behaviour of informed traders with that of a representative individual informed trader. As before, we denote the representative player with a superscript I . We show two sample paths, together with the 5% and 95% quantiles through time.

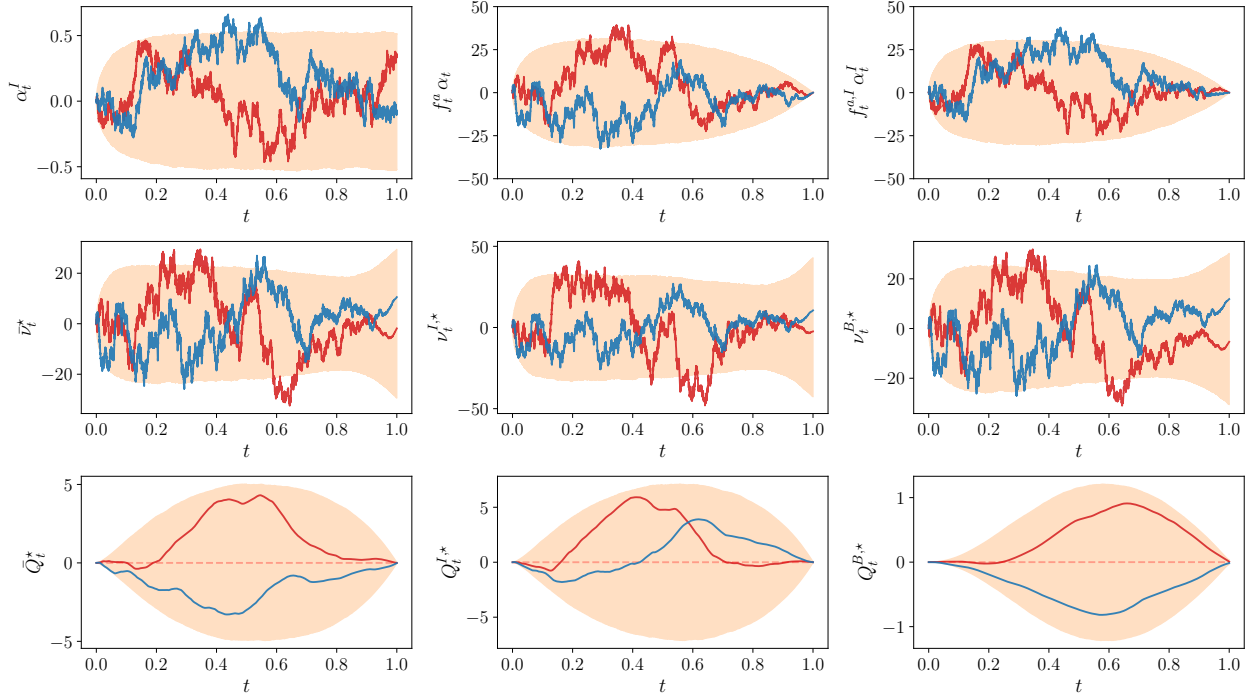


Figure 5: Sample paths for the private signal α_t^I , together with $f_t^a \alpha_t$, $f_t^{a,I} \alpha_t^I$, \bar{v}_t^* , $\nu_t^{I,*}$, $\nu_t^{B,*}$, \bar{Q}_t^* , $Q_t^{I,*}$, and $\bar{Q}_t^{B,*}$.

Figure 5 shows the effect of the individual signal α^I on the trading speed of the representative informed trader I . The top right panel shows $f_t^{a,I} \alpha_t^I$, which is the part of the trading speed $\nu_t^{I,*}$ that goes to the private signal. The top middle panel shows $f_t^a \alpha_t$, which is the part of the trading speed $\nu_t^{I,*}$ that goes to the common signal; this part can be understood as herd behaviour because all traders share this component. From the left middle panel and centre panel we observe that, both $\bar{\nu}_t^*$ and $\nu_t^{I,*}$ are similar, with the latter showing a rougher behaviour due to the actions of the representative informed trader on the individual signal.⁹ The trajectory in red in the bottom two left panels shows the difference in more detail.

⁹These two trading speeds are similar because the dependence on α in (3.18) outweighs the dependence on α^I ; this is because out of the five linear terms in the strategy, four are influenced by α .

5 Conclusion

In this paper, we study the problem of a broker facing many informed traders. Each informed trader observes both a common and an idiosyncratic signal. The broker charges a fixed transaction cost and chooses his externalisation rate based on the common signal and the average behaviour of the traders. Using a Gâteaux derivative approach, we derive a system of coupled forward-backward SDEs driving this optimisation problem. Using a sequence of ansatzes, we solve this FBSDE system, and obtain the equilibrium strategy of the broker and that of the representative informed trader.

We then illustrate the results of our model using a set of realistic market parameters. As expected, the average trader's inventory moves with the common signal, and the broker adjusts his externalisation rate accordingly. More interestingly, both the common signal and the individual signal share a similar role. Even in the presence of a private information that contradicts the beliefs of the market, the representative trader largely follows the market. Finally, we studied the role of externalisation and how it deviates from the reference one hundred percent externalisation rate; we saw that the increasing discrepancies along the trading day come from the offloading of inventory that the small (but not negligible) internalisation rates accumulate over time.

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