

Demystifying biodiversity finance

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Abstract

The importance of the financial sector to biodiversity conservation and restoration is increasingly recognised in international policy and practice. Alongside efforts to divert finance from harmful activities ('greening finance'), increased finance is required to support biodiversity outcomes ('financing green'). Beyond traditional public and philanthropic grants, return-seeking financial mechanisms are evolving that aim to finance positive biodiversity outcomes alongside financial returns for investors. Incomplete understanding of this fast-moving landscape limits the potential for conservation experts and other key stakeholders to meaningfully engage in the design of biodiversity finance mechanisms and provide effective scrutiny. In this Review, we examine return-seeking biodiversity finance mechanisms that raise money for up-front investment in conservation or restoration (loans, bonds and equity) or generate revenues directly linked with biodiversity outcomes (credits). The contribution of these mechanisms to overall conservation goals remains hotly contested; here, we focus on the practical commercial, ecological, and social risks that shape their viability. Scaling return-seeking biodiversity finance to deliver positive outcomes depends on improving investor returns while maintaining robust ecological and social oversight. Whether this is feasible is still unclear, and public investment and philanthropy will remain crucial to the biodiversity finance landscape, despite the promise of return-seeking mechanisms.

39 [H1] Introduction

40 Conservation and restoration efforts can be effective¹⁷, but are currently not sufficient to halt
41 and reverse biodiversity loss at scale¹⁸ - in part owing to a lack of funding. The Kunming-
42 Montreal Global Biodiversity Framework (GBF) aims to mobilise at least US\$200 billion
43 annually by 2030 and divert finance from harmful activities to help progressively reduce the
44 biodiversity funding gap by 2050²⁰. Alongside traditional funding such as philanthropy or direct
45 funding from governments and multinational organisations²¹, a range of financial mechanisms
46 generating financial returns to their investors are evolving to help catalyse greater investment
47 into biodiversity conservation and restoration, often targeting an increasing role for private
48 investment²³. However, a gap in financial understanding among conservationists and other
49 key stakeholders is often mirrored by a lack of conservation expertise among financiers, which
50 can limit collaboration and effective scrutiny of the real-world implications of these
51 mechanisms^{27,28}. An interdisciplinary bridge between sectors is required to ensure biodiversity
52 finance can truly support biodiversity.

53
54 Financial mechanisms that aim to support environmental outcomes are sometimes referred to
55 as ‘financing green’. However, the topic of biodiversity finance also includes ‘greening finance’
56 - that is, seeking to align the financial system with environmental sustainability through
57 regulation and voluntary requirements to disclose and integrate biodiversity exposure and
58 risk^{30,31}. This greening of the financial system is crucial because nearly US\$7 trillion in annual
59 financial flows from public and private sector contributes directly to nature loss^{20,21,32}. However,
60 this Review focuses on the ‘financing green’ aspects of biodiversity finance.

61
62 Within ‘financing green’, the returns delivered by financial mechanisms can be either indirectly
63 or directly linked with biodiversity outcomes. The vast majority of private financial activity
64 referred to as investment in biodiversity is delivered through the purchase of market goods
65 and services that aim to indirectly reduce biodiversity pressures, such as sustainable
66 agriculture and certified forestry³³. However, although these investments are important to
67 reduce damage to nature by or from existing economic sectors³³, their financial returns are
68 not directly tied to biodiversity improvements^{34,35}.

69
70 In this Review, we focus on the small but growing subset of biodiversity finance that aims to
71 deliver returns directly linked with biodiversity outcomes through conservation and/or
72 restoration. Specifically, we examine return-seeking mechanisms that primarily either raise
73 funds (for example, equity, and debt-based funding, including loans, alongside various types
74 of bonds) or generate revenue from direct improvements in biodiversity conservation and
75 restoration (for example, nature-based carbon credits and biodiversity credits; Figure 1). We
76 highlight the commercial, ecological and social risks of private investment in biodiversity, and
77 explore potential ways of improving these financial mechanisms.

78 79 [H1] Up-front fundraising for biodiversity

80 The vast majority of current conservation effort is either publicly funded through government
81 grants or subsidies to projects, or funded through philanthropic donations²¹. However,
82 conservationists increasingly view the private sector as a source of additional finance³⁶.
83 Businesses seeking to raise money for investment they typically have three main options³⁷:
84 retaining revenue from their own business activities to reinvest (retained earnings); issuing
85 new shares in the business for investors to purchase, which provides investors ownership
86 stakes and a share in any future financial success (selling equity); or borrowing money from
87 investors, with the promise to pay it back with interest (taking on debt). Equity and debt-based
88 financing (the latter most often achieved through loan and bond instruments) have been used
89 by various businesses to raise funding for conservation or restoration interventions³⁸⁻⁴⁰. Up-
90 front investment creates a financial dependency between investors and the business that

91 delivers conservation or restoration interventions. The business must be able to demonstrate
92 a high likelihood of either higher future value (such that investors will want to buy equity) or
93 revenue generation (which demonstrates an ability to repay any debts)⁴¹. This section breaks
94 down the key similarities and differences between three key financial mechanisms (equity,
95 loans and bonds) designed to deliver financial returns from the up-front funding of biodiversity
96 conservation or restoration.

97 98 **[H2] Equity**

99 Equity-based investments can provide up-front finance to businesses carrying out
100 conservation or restoration activities through the purchase of newly issued primary shares in
101 exchange for a proportion of ownership⁴² (Figure 2). Before investing, investors assess a
102 business's structure, health and market growth potential, alongside other risk evaluations to
103 ensure viability. Funding might come from one investor, or a syndicate of investors working
104 together^{41,43}. Private investment in a business can also be blended with public or philanthropic
105 investment; the general aim of this approach is reducing risk for private investors and
106 incentivising private investment where it might otherwise not have been deployed^{44,45}. Up-front
107 equity funding enables businesses to deliver or scale operational output without having to
108 repay this funding later, as is common with debt-financing. Although equity is therefore more
109 attractive than debt-financing for smaller businesses in biodiversity aligned markets, investors
110 can gain ownership rights and influence decisions made in the invested business^{46,47}.

111
112 Investor returns are delivered by the commercial success of the invested business⁴¹. An
113 investor's share in the business will increase in value in line with commercial success, and
114 investors typically receive dividend payments periodically⁴⁸. However, most investor returns
115 are only realised when shares are sold at a profit to another investor, or when a private
116 business lists its private shares on a public equity market⁴⁸. As equity sales of this magnitude,
117 often referred to as exit events, are relatively rare, invested capital can often be inaccessible
118 to investors.

119
120 Although information about biodiversity-related equities is difficult to obtain, as most deals are
121 private, occasional disclosures offer valuable insights (Flammer et al. 2025). Analysis of
122 proprietary investment data from a biodiversity-focused private equity firm (who invest in
123 private businesses using finance from investors and/or borrowed capital) showed that 33% of
124 the investments they made (that is, deals) were financed entirely by equity investment (and
125 did not include any borrowed capital), and many focused on forestry, agriculture, or soil
126 management interventions⁴¹, similar to what has been found in other investor surveys⁴². The
127 average biodiversity financing 'deal size' (the overall investment opportunity) was US\$22.8
128 million⁴¹, which indicates that investors are generally targeting investments that are
129 substantially bigger than ordinary conservation projects, primarily delivering market goods
130 such as agricultural commodities with assumed nature-related co-benefits.

131
132 The viability of equity investments in biodiversity ultimately depends on the strength and
133 reliability of the invested businesses' revenue streams. For example, over the past 50 years
134 in the US, specialist timberland and rangeland-focused private equity firms have
135 demonstrated this model of investment. These firms purchase relatively ecologically-degraded
136 landholdings and build business models for managing these landholdings that generate
137 revenue through the sale of credits into environmental markets, the acquisition of public
138 subsidies, the selective acquisition and then sale of development rights to parts of the property,
139 hunting licenses, and conventional commodity production⁴⁹. These landholdings are then
140 typically sold on to other investors after several years to deliver investors' return on their equity,
141 which leaves the long-term ecological outcomes of these business models uncertain⁴⁹. In
142 another example more directly linked to biodiversity outcomes, some businesses that derive
143 revenues primarily from biodiversity offsets are raising money via equity investment. For

144 example, UK-based Gresham House (an alternative asset management company that makes
145 investments on behalf of clients) recently launched a fund investing in a company managing
146 private habitat banks that sell biodiversity units under England's Biodiversity Net Gain (BNG)
147 policy⁴³. Regulatory demand (enabled through the BNG Policy) provides investors greater
148 certainty over future sales of offset units in England, making cash flows predictable enough
149 that investors will deliver up-front equity investment to support habitat bank management.

150

151 **[H2] Loans**

152 Loans provide up-front funding for businesses carrying out conservation or restoration
153 activities, which will later be repaid at an agreed periodic interest rate (Figure 3). Again,
154 borrowers are subject to risk evaluations and due diligence before loans are offered, focusing
155 on creditworthiness (for example, current debt levels and repayment history) and cash flows
156 (income stability) to determine the likelihood of repayment. Loans can be made directly from
157 one entity to another, or via a fund, to finance the delivery or scaling of interventions designed
158 to derive biodiversity outcomes. However, unlike equity-based investments, investor returns
159 are generally derived from the eventual repayment of the loan with interest⁴⁰.

160

161 In the context of biodiversity conservation and restoration, loans are commonly used to finance
162 smaller projects or accompany other forms of finance in larger deals³⁹. For example, loan-
163 based finance was used to fund The Forest Resilience Bond in the US, which funded efforts
164 to improve water quality and reduce fire risk in the Yuba River Watershed⁵⁰⁻⁵². In this instance,
165 two loans at below-market interest rates (1% annually) from philanthropic organisations
166 helped the company secure two loans at standard commercial interest rates (4% annually), all
167 of which together funded ecological project work⁵⁰⁻⁵². The project generated revenue from
168 utilities companies and local governments, who effectively paid for reductions in nature-related
169 risks to their land and infrastructure. Other types of loan deals include those that can be
170 structured to amend lending terms⁵³ (for example, whether the loan needs to be secured by
171 another financial asset), amend repayment types⁵⁴ (for example, whether repayments have to
172 be cash payments or in other forms of value like equity), or influence who gets repaid first
173 when multiple lenders are involved⁵⁵. In the context of biodiversity finance, these options mean
174 that loans can be structured to ensure some investors take on more financial risk than others,
175 making the transaction more favourable to attract private actors where commercial investment
176 is otherwise unfeasible. This structuring of loans forms the basis of another form of blended
177 finance, in which de-risking investment incentivises private finance where it might otherwise
178 not have been deployed⁴⁴.

179

180 As with equity, the growth of loan-based investments in biodiversity is tied to the availability of
181 predictable revenue streams that can enable debts to be repaid. Although loans are widely
182 understood instruments and can be flexibly structured to meet borrower needs^{39,53,54}, their
183 application to conservation and restoration is often constrained by the requirement for
184 collateral (that is, assets given to the lender if the loan is not repaid), credit history (record of
185 past borrowing and repayment), and a lack of reliable cashflows. As demonstrated in the
186 Forest Resilience Bond, concessional or philanthropic loans have historically been important
187 to attract commercial lenders^{51,52}.

188

189 **[H2] Bonds**

190 Bond-based investments are similar to loans, as they can provide up-front funding (the
191 'principal') for conservation activities in exchange for later repayment alongside an agreed
192 periodic interest payment (the 'coupon') (Figure 4). However, although loans are typically
193 borrowed from a single investor; bonds are 'issued' (that is, debt is made available to buy) by
194 those seeking investment and commonly attract multiple investors. As such, these
195 investments can be much larger than loans. The bond can provide up-front funding to deliver
196 or scale project activities, and biodiversity outcomes of these activities are directly or indirectly

197 linked with coupon payments to investors, alongside the repayment of the principal
198 investment. Three types of bond structure typically fund conservation or restoration activities,
199 and differ substantially in their financial structure and reliance on biodiversity outcomes for
200 investor returns: use-of-proceed bonds, sustainability-linked bonds and impact bonds (Figure
201 4).

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203 Use-of-proceeds bonds and sustainability-linked bonds are both forms of debt in which the
204 issuing organisation is responsible for paying back investors^{56,57}. In both cases, the issuer's
205 own finances are on the line, and investors' returns are only indirectly tied to environmental,
206 social, or governance (ESG) outcomes. Use-of-proceeds bonds dedicate the money raised to
207 fund a sub-selection of specific green or sustainable activities presented up front, and
208 repayment comes from the issuer's usual revenues. An example of a biodiversity use-of-
209 proceeds bonds is the Green Bond for Working Forests (GBWF), the proceeds of which are
210 used by the bond issuer to buy US forests at risk of conversion for residential, commercial and
211 land use development. The bond issuer then establishes sustainable timber management
212 plans and permanent conservation agreements, and repays investors through certified timber
213 sales and the eventual resale of the forests to new owners for a higher price⁴⁰. Sustainability-
214 linked bonds, by contrast, do not restrict how the funds are spent. Instead, these bonds tie the
215 interest rate the issuer pays to agreed sustainability performance targets: the rate falls if
216 targets are met, and rises if they are missed. For instance, Uruguay's USD 1.5 billion sovereign
217 sustainability-linked bonds, launched in 2022, aims to restore native forest cover to 2012 levels
218 by 2034, and its base rate of 5.75% increases or decreases depending on progress⁵⁸.

219
220 Impact bonds deliver performance-based returns directly linked to ESG outcomes^{40,50}. Social,
221 environmental, and conservation impact bonds are examples of these types of bonds^{40,50,52}
222 (Figure 4). These investments are fundamentally different from use-of-proceeds bonds or
223 sustainability-linked bonds, as investor returns are conditional on the delivery of biodiversity
224 outcomes^{iii40,52}. Although the private investors can be similar to any other bond, the
225 repayments are provided by a third-party 'outcome payer' (often the public or civil sector) that
226 desires biodiversity outcomes. In theory, the risk of funding a failed project is therefore partially
227 transferred from these traditional donors to the private investors, allowing the former to deploy
228 their limited funds only when a project succeeds⁴⁰. In practice, however, investors have tended
229 to have the principal repaid by a third party even in the case of non-achievement of outcomes,
230 with the coupon only affected by outcomes. If entities delivering conservation projects are not
231 financially suitable to issue bonds, larger multilateral organisations often act as issuers. For
232 example, in the case of The Wildlife Conservation Bond, the World Bank acted as the issuer
233 to support Black Rhino conservation in two South African private conservancies⁵⁹, and the
234 Global Environment Facility paid investor returns in line with conservation outcomes (that is,
235 black rhino population growth rate) at bond maturity⁵⁹. At bond maturity, investors will receive
236 US\$91.73 per US\$1,000 invested if black rhino populations increase by 4% or more,
237 US\$73.38 per US\$1,000 invested for growth between 2–4%, US\$36.69 per US\$1,000
238 invested for growth between 0–2%, and no payout if there is no population increase (SI Box
239 1). Similar to the Wildlife Conservation Bond, project activities might be funded through
240 forgone coupon payments^{60,61} or up-front investment^{62,63}. In other deals, such as the Amazon
241 Reforestation Linked Bond, outcome payments have included revenue from carbon credit
242 sales developed through project work to repay investors through a circular funding model
243 where no separate outcome payer is required⁶⁴.

244
245 The growth of bond-based investments in biodiversity likely relies on investors' confidence in
246 underlying revenue mechanisms and the rigour of associated outcomes. The global market
247 for bonds with some social, environmental or ecological purpose was around US\$ 1 trillion in
248 2023, and the vast majority of bonds were issued as use-of-proceed bonds⁵⁷. The amount
249 dedicated to biodiversity investment represents a minute fraction of this⁶⁵. These use-of-

250 proceed bonds are attractive to investors because returns are derived from predictable
251 commercial activities that have indirect links to biodiversity^{40,66}. Use-of-proceeds bonds and
252 sustainability-linked bonds remain structurally vulnerable to greenwashing because investor
253 repayments are not directly dependent on verified biodiversity outcomes⁶⁷. Impact bonds do
254 link investor returns directly to biodiversity outcomes but are much less common. In 2024, just
255 11 bonds globally of all design were identified that specifically supported biodiversity
256 restoration⁶⁸, broadly reflecting the high transaction costs, size constraints for issuers, and
257 long lead times required for development⁴⁰. In theory, impact bonds allow for the design of
258 localised and context-specific activities to support biodiversity. However, in practice, effective
259 engagement from local conservationists has been limited due to financial jargon²⁸, and private
260 (that is, not accessible by the public) term sheets that outline key terms and conditions of the
261 bond limit engagement from the wider academic community^{40,69,70}. In addition, most bonds are
262 inherently short-term mechanisms, creating long-term sustainability risks after bond maturity
263 without a clear transition to revenue-generating activities or new funding⁴⁰. The ecological
264 outcomes and scalability of bond-based finance for biodiversity ultimately depends on stronger
265 integration with conservation science and practice in the design and choice of outcome
266 measures^{40,71,72}, alongside addressing the financial sustainability of bond-based finance⁷³.

267

268 **[H1] Generating revenue from biodiversity**

269 Equity, loan and bond investments can be used to raise funds up-front for biodiversity
270 improvements. However, for most companies and projects that seek to improve the state of
271 nature through an investable business model, the primary source of cash flows continues to
272 be conventional market goods and services - such as sustainably harvested timber,
273 agricultural commodities, non-timber forest products, and nature-based tourism. In these
274 cases, buyers of goods and services implicitly support biodiversity³³, although biodiversity
275 outcomes are often highly uncertain as the assumed mechanistic relationship between
276 business performance and biodiversity outcomes might not operate in practice⁴⁰. This section
277 focusses on biodiversity and forest carbon credits, an evolving class of products that generate
278 revenue from the sale of measurable nature outcomes resulting from the delivery of
279 conservation or restoration interventions⁷⁴ (Figure 5). Although these mechanisms are not
280 new⁷⁵ and have demonstrated limited growth over the past 50 years of their
281 implementation^{23,65,76}, their inclusion in national conservation strategies and major
282 international environmental policies such as the Paris Agreement and GBF is driving renewed
283 interest and investment.

284

285 **[H2] Biodiversity Credits**

286 Biodiversity credits generate revenue through the sale of quantified avoided losses or
287 improvements of biodiversity delivered through conservation or restoration interventions
288 (Figure 5). Each biodiversity credit aims to represent a single measured unit of positive
289 biodiversity outcome that is additional to what would have otherwise occurred⁷⁴. Various types
290 of project interventions and methods for measuring biodiversity outcomes exist⁷⁷⁻⁸⁰. Practical
291 challenges and complex value judgements underpin decisions regarding how biodiversity
292 credit methodologies quantify biodiversity (the metrics chosen to measure biodiversity) and
293 how improvements are detected relative to what would have occurred without project
294 intervention^{79,81}. For biodiversity offsets, where credits are used to compensate for losses
295 elsewhere, the metric used to measure biodiversity gain must be the same as the metric used
296 for the associated biodiversity loss. By contrast, voluntary biodiversity credits are not
297 associated with a loss elsewhere and metrics used for biodiversity gain are not required to be
298 commensurable with biodiversity losses⁸².

299

300 The vast majority of biodiversity credits are sold in offset markets as part of regional legislation
301 that mandates the achievement of 'no net loss' of biodiversity or similar goals^{83,84}. For example,
302 biodiversity offset markets received an estimated \$11.7 billion of investment in 2022²¹,

303 compared with an estimated \$8 million of investment reported to date in voluntary international
304 biodiversity credits⁸⁵. The largest biodiversity offset markets by far are wetland compensation
305 markets in the US, in which damage to streams or wetlands can be offset by the purchase of
306 stream or wetland credits elsewhere, often provided by mitigation banks^{21,86}. Biodiversity offset
307 credit markets are used to mitigate the clearance of native vegetation in Australian states⁸⁷⁻⁸⁹,
308 while England requires most new developments to deliver a 10% 'Net Gain' in biodiversity as
309 measured by a statutory biodiversity metric⁹⁰.

310
311 By comparison, voluntary biodiversity credit markets remain extremely limited⁹¹. Unlike
312 carbon, for which voluntary offset demand is enabled by a globally fungible outcome metric
313 (CO₂), no equivalent unit of nature exists that is fungible at scale⁹². Methods used to quantify
314 and detect changes in biodiversity for voluntary biodiversity credit units vary widely^{79,80}. The
315 lack of fungibility in biodiversity measures and standardisation in measurement approaches
316 means voluntary biodiversity credits are ill-suited for use in compensatory markets, which has
317 constrained trading volumes to date⁸². Despite industry speculation about their future growth⁹¹,
318 drivers of demand for voluntary biodiversity credits outside of a regulatory market remain
319 unclear, highlighting the need to understand whether and how these credits can deliver
320 genuinely additional benefits for biodiversity⁷².

321
322 Although the general contribution of biodiversity credits to the financing of biodiversity
323 conservation and restoration to date has been minuscule in the context of wider capital flows,
324 voluntary biodiversity credit and offset markets might still scale up in response to regulatory
325 and political drivers²³. Biodiversity offsets and voluntary credits are explicitly embedded in the
326 GBF⁹³, and many countries are turning to these markets in the context of the prevailing, but
327 highly contested, narrative that governments are unable to address biodiversity loss without
328 financing from the private sector^{76,94}. For example, the UK government's Nature Markets
329 Framework represents a fundamental transformation in how biodiversity conservation is to be
330 funded in England. By introducing a statutory regulatory driver of demand for biodiversity net
331 gain offset units, and various other nature-related markets, the government aims to unlock £1
332 billion in private investment per year by 2030⁹⁵. This contrasts with the UK's current public
333 spending on biodiversity of approximately £870 million per year, and would reverse the
334 historical pattern of conservation being nearly entirely publicly funded²¹.

335

336 **[H2] Forest Carbon Credits**

337 Forest carbon credits generate revenue through the sale of avoided carbon emissions from
338 forest conservation (Reducing Emissions from Deforestation and forest Degradation; REDD+)
339 or increased carbon storage and sequestration (Afforestation, Reforestation, and
340 Revegetation; ARR or Improved Forest Management; IFM)^{96,97}; see Figure 5. Each carbon
341 credit represents one metric ton of CO₂ (or CO₂ equivalent) that has either been avoided or
342 removed through forest conservation or restoration interventions⁹⁶. While the market for forest
343 carbon credits is driven by their impact on climate mitigation, they can deliver biodiversity co-
344 benefits by funding terrestrial conservation and restoration activities. Funded interventions can
345 include increased enforcement of rules preventing deforestation, the creation of alternative
346 livelihoods for communities who might engage in deforestation, tree planting initiatives, more
347 sustainable forest management, or other activities that support the conservation or restoration
348 of forests. Given the challenges of reestablishing diverse forest ecosystems, the biodiversity
349 benefits from REDD+ projects might be expected to be greater than removal projects⁹⁸
350 because REDD+ involves retaining existing habitat complexity, species assemblages, and
351 ecological processes of a forest. However, biodiversity outcomes from forest carbon projects
352 are variable: of approximately 30,000 voluntary carbon projects analysed in 2025, on average
353 habitat quality indicators worsened in project areas after registration⁹⁹.

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Forest carbon credits are traded in both compliance carbon markets, where emissions reductions are mandated through regulatory caps, and voluntary carbon markets^{100,101}. Their use in compliance markets is limited, subject to strict eligibility criteria¹⁻⁶(Box 1), and they are more widely traded in voluntary carbon markets. Within the voluntary carbon market, forest carbon credits accounted for approximately half of the market transaction value in 2024 (US\$ 535 million), and over one-third of credit retirement value (US\$ 980 million)^{102,103}. Since the scandal associated with over-crediting associated of REDD+ credits in 2023²² (Box 1), the price and volume of REDD+ credits sold has continued to fall. In 2024, REDD+ transactions were valued at US\$82.1 million, representing a 63% decrease from 2023, while ARR transactions remained relatively stable at US\$77.7 million, and IFM transactions increased substantially to US\$132.3 million¹⁰³. This divergence reflects a growing preference for removal-based credits over avoided-loss credits in general.

[H1] Risks from return-seeking financial mechanisms

Virtually every aspect of both the narratives that private finance is necessary for achieving global biodiversity goals, and the ecological effectiveness and social equity outcomes of private investments in biodiversity, are hotly contested. Various reviews have questioned the notion of the global biodiversity finance gap⁹⁴, scrutinised the ecological outcomes and social equity failures of for-profit conservation initiatives^{14,40,50,104-107}, described mismatches between the rhetoric of upscaling private investment in biodiversity relative to the realities of actual financial flows^{76,108}, and suggested that the promotion of private investment opportunities might reduce government action or public funding for addressing environmental or ecological crises¹⁰⁹. This section does not focus on these systemic critiques but draws attention to the practical risks that affect individual return-seeking biodiversity investments, highlighting how commercial viability often depends on underlying (and often poorly considered) ecological and social risks. This section takes a pragmatic commercial perspective, highlighting the influence of project-level ecological and social risks on investor returns.

[H2] Commercial Risk

Investments in biodiversity, like any investment, carry the fundamental commercial risk of not making money. In particular, the commercial success in biodiversity markets is underpinned by enterprise risk (the ability of projects to deliver returns) and market risk (external factors affecting the value of returns)^{40,110}. These risks tend to steer investment toward relatively stable and predictable markets, potentially away from those most important for delivering biodiversity outcomes¹¹¹. To attract meaningful commercial capital, biodiversity investment needs to deliver risk-adjusted rates of return that are competitive with other (non-biodiversity-related) products available to investors.

In the context of return-seeking biodiversity finance mechanisms, enterprise risk is the risk that a conservation or restoration project does not deliver the expected investor returns. Unlike conventional commercial ventures, these projects often require long lead times before measurable outcomes are achieved, which means financial returns can be slow to materialise^{15,111-113}. Alongside potential delays, biodiversity conservation and restoration trajectories are also inherently uncertain¹¹², and are particularly exposed to natural shocks such as wildfire, climate variability, and disease that can either increase delivery costs or undermine the project certainty⁸⁸. Where natural conditions remain stable, a range of implementation challenges such as weak governance¹¹⁴, limited technical capacity¹¹⁵, or lack of trust and appropriate engagement with Indigenous Peoples and Local Communities (IPLCs)¹¹⁶ can also undermine the delivery of effective projects¹¹⁷. Of course, principles of justice and equity that also require that IPLCs should benefit from biodiversity finance, beyond mitigating the commercial risk of private investment¹¹⁸⁻¹²⁰ (see Social risk section).

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407 Market risk refers to factors outside the scope of a project that affect the value of the returns
408 it delivers. These risks are especially relevant to mechanisms traded in open markets, for
409 which value depends not only on ecological performance, but also on wider forces such as
410 government policy^{82,83} and currency of trade¹²¹, alongside other supply and demand factors
411 that shape market stability^{24,40}. For example, global biodiversity offset transactions are almost
412 exclusively driven by national compliance markets, in which policy design directly shapes
413 supply and demand dynamics^{23,122}. Under both the US wetland mitigation market and
414 England's regulatory biodiversity net gain (BNG) market, developers are permitted to meet
415 their biodiversity obligations either by buying credits or by undertaking their own mitigation,
416 which is overseen by less rigorous standards and thereby minimises demand for off-site
417 credits¹²³. Market instability in the value of REDD+ credits owing to the over-crediting scandal²²
418 (Box 1) has limited the ability of voluntary forest carbon credits to attract large-scale
419 investment relative to more stable commodities such as sustainable timber⁴⁰, although newer
420 structures have incorporated carbon credits into repayment mechanisms for outcome-based
421 bonds⁶⁴.

422

423 A range of mechanisms exists for mitigating commercial risks and encouraging greater return-
424 seeking biodiversity finance¹²⁴. All of these mechanisms alter the risk–return ratio for investors,
425 either reducing risk or enhancing returns up to a level of risk-adjusted returns that are
426 competitive with other investments in the market. A common business model is to use
427 revenues from the provision of market goods (such as sustainable timber) in combination with
428 the riskier alternative revenue of biodiversity improvements, as the overall project can deliver
429 risk-adjusted returns sufficient to attract private investment⁴⁰. For example, re.green (a
430 company aiming to restore the Brazilian Atlantic Forest) attracts commercial investment
431 through a business model combining timber sales and the sale of carbon credits¹²⁵. Although
432 carbon credit revenues are often deemed too volatile to attract substantial private
433 investment⁴⁰, re.green has secured a number of advanced market commitments from major
434 buyers who have committed to purchase a given number of credits once they are produced
435 by the project¹²⁶. Revenues from commodities coupled with such mechanisms for reducing
436 market risk increases the expected risk-adjusted return of the project and enables private
437 investment.

438

439 Insurance measures are another type of mechanism for mitigating risk, and involve
440 'underwriters' that cover a project's costs associated with a loss of assets (for example, losses
441 associated with a forest fire), or 'guarantors' that cover cases of insufficient revenue generation
442 (for example, guaranteeing to purchase a certain amount of sustainable timber)⁴⁰. For
443 example, in the Green Bond for Working Forests, a major investment bank underwrites forest
444 assets to insure investors against loss^{127,128}. Blended finance is also often cited as a
445 mechanism for de-risking projects and channelling greater private finance toward activities in
446 the public interest^{51,129}. A 2025 analysis of the investments made by a biodiversity-focused
447 private equity firm identified that the mean internal rate of return of investments that the firm
448 chose to invest in without any other form of financial support was 14.7%; blended finance
449 deals in which third parties adopted major project risks still required a mean rate of return of
450 11.9%⁴¹. Where volatile demand limits private investment, tools such as advanced market
451 commitments¹²⁶, outcome payments⁴⁰, pre-sales¹³⁰, and derivatives such as options or futures
452 contracts (that is, agreements that fix a price today of a future trade, either as a right or
453 obligation)¹³¹ could help to de-risk demand instability. Some forest carbon credit systems allow
454 the pre-sale of Pending Issuance Units to generate revenue ahead of verification¹³⁰.

455

456 Increasingly complex financial structures are emerging to reduce commercial risk and scale
457 nature finance. One example is the Tropical Forest Investment Fund (TFIF), recently launched
458 at COP 30 alongside the Tropical Forests Forever Facility (TFFF) to fund annual payments to

459 countries for conserving and restoring tropical and subtropical moist broadleaf forests¹³². The
460 fund aims to raise US\$25 billion in philanthropic or public capital as junior debt (that is, taking
461 higher risk and lower priority of repayment), to leverage up to US\$100 billion in senior debt
462 (taking lower risk and higher priority of repayment) from other investors^{133,134}. This combined
463 pool will be invested in a diversified portfolio of public and corporate bonds, with stated
464 intentions to exclude investments that cause significant environmental harm, including
465 deforestation and greenhouse gas emissions. Income from these investments will first repay
466 senior debt and sponsor capital, and the remainder (if there is any, depending on investment
467 performance) will be used to finance annual forest payments to participating countries¹³³. The
468 fund's ultimate value will depend on retained earnings available once invested capital is
469 returned after ten years, and the ecological integrity of investments chosen to deliver genuine
470 long-term net benefits for nature.

471

472 **[H2] Ecological Risk**

473 Investments in biodiversity also carry the ecological risk of failing to deliver the promised
474 biodiversity benefits. The few biodiversity-related markets globally that have been subject to
475 impact evaluations have tended to substantially underdeliver on ecological outcomes¹³⁵.
476 Integrity issues can lead to serious devaluations in credit prices, threatening businesses reliant
477 on those revenues²⁴ and linking ecological risk to commercial risk. Ecological risk is shaped
478 by two core risks: impact risk (projects failing to achieve intended conservation or restoration
479 outcomes) and measurement risk (outcomes being inaccurately assessed)⁴⁰.

480

481 Conservation outcomes are inevitably uncertain¹⁷, and impact risk for a given project is
482 unavoidable. The scandal in the voluntary carbon market, which led to a crash in the value
483 and volume of traded REDD+ credits (Box 1), stemmed from a review of 26 projects across
484 three continents that showed most had failed to reduce deforestation and others had
485 overstated their impact¹⁴. Similar concerns have been raised over nature-based carbon offsets
486 in Australia⁹, species conservation banks in California¹³⁶, and biodiversity offsets in Victoria
487 and New South Wales^{88,89}. However, impact risks are not confined to crediting schemes: the
488 use-of-proceeds Tropical Landscapes Finance Facility (TLFF) corporate sustainability bond
489 has been criticised for its association with deforestation of Indonesian forests¹³⁷, despite the
490 project's zero deforestation policy¹³⁸. Project interventions designed to support a large-scale
491 rubber monoculture reportedly engaged in substantial prior land clearing of forest systems to
492 establish the monoculture, which subsequently affected the behaviour of local wildlife and
493 drove conflict with local communities¹³⁷. Without the delivery of genuine ecological gains,
494 return-seeking mechanisms risk undermining both biodiversity goals and the legitimacy of
495 biodiversity finance itself.

496

497 Measurement risk arises not from whether biodiversity impacts are delivered, but from how
498 they are assessed. Measuring the outcome of an intervention is challenging as it requires the
499 estimation of a counterfactual to determine what would have happened in the absence of the
500 intervention⁷¹. This counterfactual is, by definition, unobservable¹³⁹ and difficult to estimate
501 owing to the limited spatial and temporal resolution of most biodiversity datasets¹⁴⁰, and often
502 also owing to lack of clarity of the treatment assignment mechanism (why some sites came to
503 be exposed to the intervention and others did not)¹⁴¹. However, some comparisons that can
504 be used to estimate the counterfactual are clearly more or less appropriate than others. For
505 instance, black rhino population growth rates in the Wildlife Conservation Bond were
506 benchmarked against continental averages rather than more suitable locally comparable sites,
507 which may somewhat bias the assessment of project-level impacts¹⁴². The challenge of robust
508 impact evaluation leads projects to rely on weak output indicators that can result in misleading
509 claims of success⁴⁰.

510

511 Measuring the outcomes of biodiversity financing mechanisms requires a choice of metric;
512 however, biodiversity metrics have limitations and can be categorized as, for example,
513 'premature', 'simple', 'vague', or 'coarse'⁴⁰. Premature metrics focus on project outputs, such

514 as tree planting as used in the TLFF^{143,144}, rather than outcomes such as long-term tree
515 survival rates and changes in biodiversity or forest carbon stocks. Simple metrics rely on broad
516 measures like the ‘presence or absence of a key indicator species’ as identified in the voluntary
517 biodiversity credit market, which means they might not capture more complex ecological
518 processes⁷⁹. Vague metrics use non-specific terms such as ‘to benefit’ or ‘to support’, making
519 outcomes difficult to measure or verify. Coarse metrics dilute the real value of biodiversity
520 measured, as illustrated by the Wildlife Conservation Bond’s use of a continental
521 counterfactual, which produces a coarse measure of rhino population growth at project sites
522 in South Africa⁴⁰.

523
524 Science can make an important contribution to reducing and managing ecological risks in
525 return-seeking biodiversity finance. A growing “causal revolution” in conservation has
526 expanded the use of robust impact evaluation and is helping to improve the measurement of
527 biodiversity impacts⁷¹, and focus on issues such as permanence (whether gains persist over
528 time) and leakage (whether harm is displaced elsewhere) is increasing^{72,145,146}. Technological
529 innovation can also help plan, implement, and monitor conservation and restoration
530 interventions^{147,148}. Qualitative methods such as process tracing offer pragmatic alternatives
531 for assessing performance, either in addition to quantitative evaluation methods or where
532 quantitative methods are not possible¹⁴⁹⁻¹⁵¹. Ultimately, science has a dual role: to advance
533 methods that reduce ecological risks and to establish the limits of what claims can be made
534 relating to different forms of biodiversity measurement.

535 536 **[H2] Social Risk**

537 Conservation and restoration interventions, including those funded through return-seeking
538 biodiversity finance, take place within coupled human–natural systems in which social and
539 ecological dynamics are deeply interdependent¹⁵². The social impacts of biodiversity finance
540 models will depend on how these mechanisms are designed and, crucially, who has a voice
541 in the design process. As well as being a moral and legal issue¹⁵³, failure to address social
542 risks can generate substantial commercial risks for investors by undermining long-term
543 ecological outcome^{101,154,155}.

544
545 A key social risk is the potential for biodiversity finance models to sideline IPLCs, undermining
546 principles of justice and equity^{118-120,156}. Conservation interventions designed to maximise
547 biodiversity gains can impact local livelihoods; for example, by restricting local hunting or
548 agricultural expansion^{157,158}, or by increasing populations of potentially dangerous wildlife that
549 can intensify conflict¹⁵⁹. IPLCs frequently bear these costs locally, while financial benefits are
550 often disproportionately distributed outside of project landscapes, reflecting underlying
551 asymmetries in actor, institutional and structural power¹⁶⁰. For example, the Kariba Forest
552 Carbon Project generated a revenue of up to EUR 100 million from avoided deforestation
553 carbon credits (REDD+) traded on the voluntary carbon market, but local reports suggest very
554 little of this made it to the project site and benefited IPLCs¹⁶¹. Such inequities, long recognised
555 in conservation practice, fuel local resentment toward developers¹⁶², undermine trust¹⁶³, and
556 project effectiveness¹⁶⁴. The Kariba project was ultimately ended amid reputational fallout that
557 also impacted buyers¹⁶⁵.

558
559 Although in theory clear land rights and local mandates are pre-conditions for attracting
560 biodiversity finance¹¹¹, in practice land tenure is often complex, and projects can drive
561 displacement and exacerbate conflict¹⁶⁶. Complexity often stems from mismatches between
562 legal (that is, de jure) land ownership and customary (that is, de facto) rights, especially when
563 projects recognise the former and overlook the latter¹⁶⁷. For example, independent reports
564 from carbon projects in Uganda and Kenya describe IPLCs being violently displaced to clear
565 land for project development¹⁶⁸⁻¹⁷⁰. Economic displacement, where rising land values or living
566 costs associated with biodiversity finance have priced local people out of landscapes, has
567 been observed in both high-income¹⁷¹ and low and middle-income countries¹³⁷. Although

568 displacement and conflict are not unique to conservation funded through private investment
569 and having characterised fortress conservation approaches for decades¹⁷², the large-scale
570 acquisition of land rights under biodiversity finance risks amplifying these inequities¹⁷³. These
571 cases highlight the risks biodiversity finance can pose to IPLC rights if poorly managed,
572 underscoring the urgent need for effective local governance and social safeguards to support
573 people alongside biodiversity^{174,175}.

574
575 To effectively address these risks, social equity must be embedded throughout the entire
576 project lifecycle. Clarifying land rights and tenure is essential to enable IPLCs to attract and
577 govern biodiversity finance on their own terms¹¹¹, but interpreting land rights in the context of
578 local socio-economic and political system is equally important¹⁶⁷. For example, in many high-
579 biodiversity areas land ownership might not include ownership of the wildlife^{176,177}, creating
580 additional complexity and contestation over financial rewards tied to wildlife presence⁷³. Free,
581 Prior and Informed Consent (FPIC) is a legal requirement for project actions that might affect
582 Indigenous People or certain other groups¹⁵³, yet only around half of voluntary biodiversity
583 credit providers have established comprehensive FPIC protocols⁸⁰. Direct involvement of
584 IPLCs in project design and management has resulted in interventions that are more likely to
585 be locally appropriate and adopted^{178,179}. When interventions deliver genuine value over time,
586 co-designed approaches can also strengthen the permanence of outcomes and reduce
587 leakage¹⁸⁰⁻¹⁸². Ultimately, conservation practice must work both to clarify and strengthen land
588 rights and to ensure the equitable engagement of IPLCs in project design, otherwise
589 biodiversity finance is unlikely to deliver lasting gains and risks exacerbating inequity.

590

591 **[H1] Summary and future directions**

592 Understanding return-seeking biodiversity finance mechanisms will enable stakeholders
593 (governments, regulators, conservation practitioners, academics, investors, public actors and
594 IPLCs amongst others) to engage with the shifting landscape of biodiversity finance and
595 provide effective scrutiny. This scrutiny is key to ensuring biodiversity finance mechanisms
596 deliver on their proposed outcomes for biodiversity (reducing ecological risk), without harm to
597 people (reducing social risk)^{24,174}. Return-seeking biodiversity finance that generates
598 commercial returns without delivering ecological outcomes is unsustainable⁴⁰, and failure to
599 address social risks brings serious reputational and legal damage to the market as a whole.
600 This commercial reality means that a valuable role exists for conservation science to apply
601 ecological and social science expertise in shaping the future of these mechanisms.

602

603 Scaling these return-seeking mechanisms while ensuring they better contribute to meeting
604 global biodiversity goals will require more attractive returns, lower risks, or both for investors,
605 as finance is fuelled by its understanding of risk and the ability to price risk at an acceptable
606 rate of return. Barriers to scaling include long project timelines, limited short-term returns and
607 low capacity among early-stage developers¹¹⁰. Addressing these barriers would require
608 diversified and predictable revenue streams, and targeted de-risking tools - such as advanced
609 market commitments from major buyers. Whether this approach is feasible at scale is not yet
610 clear, and a large proportion of biodiversity conservation and restoration projects are unlikely
611 to attract commercial investment¹⁸³. Although private finance has a role in funding
612 conservation and restoration activities to achieve biodiversity goals, public investment and
613 philanthropy will remain crucial within the biodiversity finance landscape even as new
614 mechanisms are being developed.

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1036 3396996623b364a4f8ecd3a542db78828d5c37cff4943e556b945d95a893](https://www.convergence.finance/api/file/5781b6c042d88e7bf518d56945b13b7f:27a34eafd585375a2bd2b910c6bb10b6634617b731653c3b1565216d0421227139f8064021afaffd1470b014b70a0f0bf345a81393c6e59e937230be090278684cbdaf26b22f8e915ae8bf76a10d7a1ff60966953e382f9758c302b21d6dd3d3530b2b83391a3dae6117076518e597d77957d32e056dd56d01f6fe0cc6ac06dd664a3396996623b364a4f8ecd3a542db78828d5c37cff4943e556b945d95a893)>
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1163

1164 **Competing interests**

1165 Siddarth Shrikanth holds a role on the investment team at Just Climate LLP, but this article
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1168

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1172

1173 **Related links**

1174 Kunming-Montreal Global Biodiversity Framework: <https://www.cbd.int/gbf>

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1178 **Display items**

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1180 **Boxes**

1181

1182 Box 1: Forest Carbon Credits and their role in compliance and voluntary markets: scale and
1183 potential for growth

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The use of forest carbon credits to offset emissions within compliance markets is rare and eligibility is subject to strict limitations¹⁻⁶. For example, California's cap-and-trade program allows companies to offset a small percentage of their emissions using forest carbon credits; this percentage will increase from 4% to 6% between 2026 and 2030¹. Other countries have also permitted forest carbon credits in compliance markets^{2,3,7}. For instance, Australia's Safeguard Mechanism allows regulated facilities to use Australian Carbon Credit Units (ACCUs) derived from native forest regeneration⁸ (although the additionality of ACCUs derived from native forest regeneration has been limited⁹). By contrast, both the UK and the EU Emissions Trading Scheme prohibits the use of forest carbon credits for regulatory emission compliance^{10,11}.

Forest carbon credits have had a prominent role in the voluntary carbon market, where demand is driven by corporate net-zero and ESG commitments¹²⁻¹⁵. REDD+ credits (carbon credits generated from reducing deforestation and forest degradation) dominated sales in the early 2020s¹⁶. However, following revelations of over-crediting of REDD+ credits^{14,19}, more than US\$1 billion of value as wiped off the voluntary carbon market in 2023^{16,22}.

A number of initiatives are working to address integrity concerns with forest carbon credits and stimulate demand for forest carbon credits from both compliance and voluntary carbon markets^{24 25}. If concerns regarding integrity, and appropriate use of these credits (the trencher ref), can be addressed, the potential exists for upscaling forest carbon credits to fund forest conservation and restoration as international net zero policies (like the Paris Agreement) are heavily reliant on offsetting^{20,23,26}. Such upscaling could provide a substantial funding for forest conservation and restoration. However, there are important caveats as delivering current government pledges for carbon dioxide removal would require around 1.2 billion hectares of land, roughly equal to the world's total cropland area²⁹, emphasising that forest carbon offsets are no replacement for emission reductions.

1188 **Figure legends**

1189

1190 **Figure 1.** ‘Financing green’ mechanisms aim to deliver returns (that is, make money) directly
1191 linked with biodiversity outcomes through conservation and/or restoration. These
1192 mechanisms aim to achieve either up-front fundraising (through loans, bonds or equity) or
1193 revenue generation (via credits). These mechanisms are shown in the context of the wider
1194 landscape of ‘financing green’ mechanisms for conservation or restoration interventions,
1195 including traditional philanthropic and government fundraising approaches, alongside market
1196 goods and services (out of scope, shown in desaturated hues).

1197

1198 **Figure 2:** Financial flows involved in equity-based, up-front fundraising investments in
1199 biodiversity. These investments have the potential to fund direct or indirect biodiversity
1200 outcomes, depending on the commercial practice of the business. Investors first assess the
1201 viability of potential businesses before purchasing equity (a share in ownership), which
1202 provides funding for the businesses’ conservation and/or restorations activities. These
1203 activities generate revenue, and investors can receive returns via increases in the share
1204 value, dividend payments, and ultimately sale of their equity.

1205

1206 **Figure 3:** Financial flows involved in loan-based up-front investments in biodiversity. These
1207 investments have the potential to fund direct or indirect biodiversity outcomes, depending on
1208 the commercial practice of the borrower; see Box 6 in the SI for case study example.
1209 Investors first assess the viability of potential businesses before providing a loan, which
1210 funds the businesses’ conservation and/or restorations activities. Revenue generation
1211 through these activities funds interest payments from the business to the lender, and
1212 enables the business to pay off the principal loan.

1213

1214 **Figure 4:** Financial flows in three types of bond-based investments. These investments have
1215 the potential to fund direct or indirect biodiversity outcomes, depending on the structural
1216 nature of the bond; see Boxes 1–5 in the SI for case study examples. Following assessment
1217 of the businesses’ viability, investors purchase bonds (often issued by entities such as
1218 governments or international organisations). Use-of-proceeds bonds can fund biodiversity
1219 interventions, but repayments to investors are not directly tied to biodiversity outcomes (part
1220 a). Sustainability-linked bonds can finance biodiversity interventions or other activities, with
1221 repayments adjusted according to performance against biodiversity or other sustainability
1222 targets (part b). Impact bonds fund biodiversity interventions, with investor returns
1223 conditional on the verified achievement of biodiversity outcomes (part c).

1224

1225 **Figure 5:** General financial flows involved in biodiversity or forest carbon credit projects.
1226 These investments derive revenues from the sale of quantified outcomes (forest
1227 conservation or restoration, or biodiversity conservation and/or restoration); see Box 7 in the
1228 SI for case study example. Project developers manage conservation and/or restoration
1229 activities under a given credit standard, implemented on land where owners have agreed to
1230 participate in the project. These activities generate biodiversity or carbon credits, which are
1231 verified by a independent third party prior to issuance. Credits are then sold to buyers by the
1232 project developer or through intermediaries, generating revenue linked to environmental
1233 outcomes.

1234

1235 **Author Statement:**

1236

1237 The role of finance in biodiversity is growing, yet gaps between financial and conservation
1238 expertise limit effective scrutiny. This Review demystifies biodiversity finance mechanisms
1239 such as equity, loans, bonds and credits, showing how commercial viability is shaped by
1240 ecological and social risks and highlights the barriers to scaling.