

Economic evaluation of a healthy lifestyle intervention for chronic low back pain: a randomised controlled trial

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None to declare.

Significance: To our knowledge this is the first economic evaluation of a randomised controlled trial of a healthy lifestyle intervention for chronic low back pain. The findings suggest that a healthy lifestyle intervention may be cost-effective relative to usual care.

Abstract

Background: Economic evaluations which estimate cost-effectiveness of potential treatments can guide decisions about real world healthcare services. We performed an economic evaluation of a healthy lifestyle intervention targeting weight loss, physical activity and diet for patients with chronic low back pain, who are overweight or obese.

Methods: Eligible patients with chronic low back pain (n=160) were randomised to an intervention or usual care control group. The intervention included brief advice, a clinical consultation and referral to a 6-month telephone-based healthy lifestyle coaching service. The primary outcome was quality-adjusted life years (QALYs). Secondary outcomes were pain intensity, disability, weight, and body mass index. Costs included intervention costs, healthcare utilisation costs and work absenteeism costs. An economic analysis was performed from the societal perspective.

Results: Mean total costs were lower in the intervention group than the control group (-\$614; 95%CI: -3133 to 255). The intervention group had significantly lower healthcare costs (-\$292; 95%CI: -872 to -33), medication costs (-\$30; 95%CI: -65 to -4) and absenteeism costs (-\$1000; 95%CI: -3573 to -210). For all outcomes, the intervention was on average less expensive and more effective than usual care, and the probability of the intervention being cost-effective compared to usual care was relatively high (i.e. 0.81) at a willingness-to-pay of \$0/unit of effect. However, the probability of cost-effectiveness was not as favourable among sensitivity analyses.

Conclusions: The healthy lifestyle intervention seems to be cost-effective from the societal perspective. However, variability in the sensitivity analyses indicates caution is needed when interpreting these findings.

Introduction

Low back pain places a substantial burden on society. Globally, low back pain is ranked first in terms of disability burden, and sixth in overall disease burden.(Vos et al., 2016) Low back pain is also very costly, total annual costs are estimated at \$9.2 billion in Australia,(Walker et al., 2003) and £11 billion in the United Kingdom,(Maniadakis and Gray, 2000) with the largest proportion of these costs attributed to healthcare service use and lost work productivity.(Dagenais et al., 2008) Given the economic burden of low back pain, undertaking economic evaluations of low back pain management approaches is important.

Systematic reviews show that the development and persistence of low back pain is linked to 'lifestyle risk factors', such as overweight and obesity.(Shiri et al., 2010) Interventions targeting lifestyle changes including weight loss, increasing physical activity and improving diet, present a novel and promising strategy to improve outcomes (e.g. pain or disability) for patients with low back pain. In response to a lack of research in this area,(Linton and van Tulder, 2001; Wai et al., 2008) we conducted the first randomised controlled trial (RCT) of a healthy lifestyle intervention for patients with chronic low back pain who are overweight or obese.(Williams et al., 2018) The intervention involved brief telephone advice, a clinical consultation and referral to a 6-month telephone-based healthy lifestyle coaching service. The primary goal of the intervention was to reduce pain intensity, by reducing weight and improving physical activity and diet behaviours. The trial showed no between group differences in any outcome reported including pain intensity and weight. Despite the absence of clinical benefit, conducting a cost-effectiveness analysis is recommended because cost-effectiveness analyses estimate the probability that an intervention is cost-effective, rather than testing a hypothesis regarding cost-effectiveness.(Petrou and Gray, 2011) This means the analysis considers the joint distribution of differences in cost and effect, and can show that an intervention is cost-effective when neither cost nor effect differences are individually significant.(Petrou and Gray, 2011) Such estimates can assist decision makers in prioritising interventions to determine how to best allocate limited funds. The purpose of the current study is to undertake an economic evaluation of the healthy lifestyle intervention, compared with usual care.

Economic analyses can be performed from various perspectives including the societal, and healthcare perspectives.(Drummond et al., 2005) The societal perspective includes all costs regardless of who pays. This frequently incorporates direct costs; intervention costs, plus costs of care unrelated to the intervention (i.e. healthcare services and medication costs), and the indirect costs; absence from work and impact on productivity.(Drummond et al., 2005; Polimeni et al., 2013) In contrast, the healthcare perspective only includes direct costs i.e. intervention costs and the costs of other care.(Drummond et al., 2005) In this study the primary analysis was

conducted from a societal perspective and a secondary analysis was conducted from the healthcare perspective.

Methods

Design

We performed an economic evaluation alongside a two-arm pragmatic parallel group RCT, which was part of a cohort multiple RCT.(Relton et al., 2010) The study design is described in detail elsewhere.(Williams et al., 2016, 2018) The trial was prospectively registered with the Australian New Zealand Clinical Trials Registry (ACTRN12615000478516). Ethical approval was obtained from the Hunter New England Human Research Ethics Committee (approval No. 13/12/11/5.18) and the University of Newcastle Human Research Ethics Committee (approval No. H-2015-0043).

Participants

We invited all patients with chronic low back pain who were on a waiting list for outpatient orthopaedic consultation at the John Hunter Hospital, New South Wales (NSW), Australia, to participate in a cohort study involving telephone assessments. All patients in the cohort were informed that regular surveys were being conducted as part of hospital audit processes and to track patient health while waiting for consultation. During one of the telephone assessments, participants of the cohort study were assessed for eligibility for the RCT. Eligible consenting patients were then randomised to study conditions: i) offered the intervention (intervention group), or ii) remained in the cohort follow-up (usual care control group). Due to the design of the study (i.e. cohort multiple RCT)(Relton et al., 2010) participants were not aware of alternate study conditions. Participants from either group remained on the waiting list for orthopaedic specialist consultation and could attend a consultation during the study period if scheduled. Participants were also free to access care outside the study as they saw fit.

Participant inclusion criteria for the RCT were: primary complaint of chronic low back pain defined as: pain between the 12th rib and buttock crease with or without leg pain for longer than 3 months;(Airaksinen et al., 2006) average low back pain intensity ≥ 3 out of 10 on a 0-10 numerical rating scale (NRS) over the past week, or moderate level of interference to activities of daily living (adaptation of item 8 on SF-36); 18 years or older; overweight or obese (body mass index (BMI) $\geq 27\text{kg/m}^2$ and $<40\text{kg/m}^2$) based on self-reported weight and height; and access to a telephone. Exclusion criteria were: known or suspected serious pathology as the cause of back pain, as diagnosed by their general practitioner (e.g.

fracture, cancer, infection, inflammatory arthritis, cauda equina syndrome); previous obesity surgery; currently participating in any prescribed, medically supervised or commercial weight loss program; back surgery in the last 6 months or booked for surgery in the next 6 months; unable to comply with the study protocol that required adaption of meals or exercise due to non-independent living arrangements; any medical or physical impairment precluding safe participation in exercise, such as uncontrolled hypertension; unable to speak and read English sufficiently to complete the study procedures.

Intervention

Participants randomised to the intervention group were offered an intervention involving brief telephone advice, a clinical consultation with a physiotherapist, and referral to a 6-month telephone-based health coaching service (Supplementary Table 1).

Immediately after baseline assessment and randomisation, trained telephone interviewers provided the brief telephone advice. This advice included information that a broad range of factors, including lifestyle risk factors contribute to the experience of low back pain, and description of the potential benefits of weight loss and physical activity for reducing low back pain.

The clinical consultation was a face-to-face consultation (up to one hour) conducted in a community health centre with the study physiotherapist, who was not involved in data collection. As detailed in our protocol,(Williams et al., 2016) the consultation was informed by Self Determination Theory and involved two broad approaches; (i) clinical assessment followed by low back pain education and advice, and (ii) behaviour change techniques.(Abraham and Michie, 2008)

The telephone-based health coaching service was the NSW Get Healthy Information and Coaching Service (GHS).(O'Hara et al., 2012) The service involves 10 individually tailored coaching calls, based on national Healthy Eating and Physical Activity guidelines,(Brown et al., 2012; National Health and Medical Research Council (NHMRC), 2013) delivered over 6 months by qualified health professionals.(O'Hara et al., 2012) The GHS is a telephone-based service to support individuals to modify eating behaviours, increase physical activity, achieve and maintain a healthy weight, and where appropriate includes referral to smoking cessation services.

Control

Participants randomised to the control group remained on the waiting list for orthopaedic consultation (usual care) and took part in data collection during the study period. No restrictions were placed upon their use of other health services during the study period. Control participants were not aware of the intervention group but were told they would be scheduled a clinical appointment for their back pain in 6 months (i.e. 26 weeks post baseline).

Measures

The primary outcome for this economic evaluation was quality-adjusted life years (QALYs). Secondary outcomes included pain intensity, disability, weight and BMI. We measured costs in terms of intervention costs, healthcare utilisation costs (healthcare service and medication use) and absenteeism costs due to low back pain. For the primary analysis conducted from the societal perspective, all of these cost categories were included. For the secondary analysis conducted from the healthcare perspective, absenteeism costs were excluded.

Outcomes

Health-related quality of life was assessed at baseline, 6 and 26 weeks using the 12-item Short Form Health Survey version 2 (SF-12.v2).(Ware et al., 2002) The patients' SF-6D health states were translated into utility scores using the British tariff.(Brazier et al., 2002) QALYs were calculated by multiplying patients' utility scores by their time spent in a health state using linear interpolation between measurement points. Back pain intensity was assessed at baseline, 6 and 26 weeks using a 0-10 point NRS. Participants were asked to report the "average pain intensity experienced in their back over the past week", where 0 was 'no pain' and 10 was the 'worst possible pain'.(Von Korff et al., 1992) Disability was assessed at baseline, 6 and 26 weeks using the Roland Morris Disability Questionnaire (RMDQ).(Roland and Morris, 1983) The RMDQ score ranges from 0 to 24, with higher scores indicating higher disability levels. Self-reported weight (kg) was assessed at baseline, 6 and 26 weeks. BMI was calculated as weight / height squared (kg/m²)(National Heart, Lung, and Blood Institute & North American Association for the Study of Obesity, 2000) using self-reported weight at baseline, 6 and 26 weeks and self-reported height from baseline.

Cost measures

All costs were converted to Australian dollars 2016 using consumer price indices.(Reserve Bank of Australia, 2015) Discounting of costs was not necessary due to the 26-week follow-up.(Drummond et al., 2005)

Intervention costs were micro-costed and included the cost to provide the brief advice, estimated from the development and operational costs of the call and the interviewer wages for

the estimated average time (5 minutes) taken to provide the brief advice. Intervention costs also included the cost of a one hour clinical physiotherapy appointment, valued using Australian standard costs.(Australian Medical Association, 2016) Lastly, intervention costs included the cost to provide a health coaching call from the GHS multiplied by the number of calls each patient received.(Scandol et al., 2012) The number of health coaching calls received was reported directly by the GHS.

Healthcare utilisation costs included any healthcare services or medication used for low back pain (other than intervention costs). Healthcare utilisation costs were calculated from a patient reported healthcare utilisation inventory. Participants were asked to recall any health services (the type of services and number of sessions) and medications for their low back pain during the past 6 weeks, at 6 and 26 weeks follow-up. Healthcare services were valued using Australian standard costs and, if unavailable, prices according to professional organisations.(Australian Government Department of Health, 2016a; Australian Medical Association, 2016; NSW Health, 2011) Medication use was valued using unit prices of the Australian Pharmaceutical Benefits Scheme (PBS)(Australian Government Department of Health, 2016b) and, if unavailable, prices were obtained from Australian online pharmacy websites. The average of the week 6 and week 26 costs per patient was extrapolated, assuming linearity, to estimate the cost over the entire 26-week period.

Absenteeism was assessed by asking **employed** patients to report the total number of sickness absence days due to low back pain during the past 6 weeks, at 6 and 26-week follow up. Absenteeism costs were estimated using the Human Capital Approach (HCA),(Drummond et al., 2005) calculated per patient by multiplying their total number of days off by the national average hourly income for their gender and age according to the Australian Bureau of Statistics.(Reserve Bank of Australia, 2015) Absenteeism costs were extrapolated using the same method as described above for healthcare utilisation.

Statistical analysis

All outcomes and cost measures were analysed under the intention-to-treat principle (i.e. analyses were based on initial group assignment and missing data were imputed). Means and proportions of baseline characteristics were compared between the intervention and control group participants to assess comparability of the groups. Missing data for all outcomes and cost measures were imputed using multiple imputation by chained equations (MICE), stratified by treatment group.(White et al., 2011) Data were assumed missing at random (MAR). Ten complete datasets needed to be created in order for the loss-of-efficiency to be below the recommended 5%.(White et al., 2011) We analysed each of the 10 imputed datasets separately as specified below. Following this, pooled estimates from all imputed datasets were calculated

using Rubin's rules, incorporating both within-imputation variability (i.e., uncertainty about the results from one imputed data set) and between-imputation variability (i.e. uncertainty due to missing information).(White et al., 2011)

We calculated unadjusted mean costs and cost differences between groups for total and disaggregated costs (intervention costs, healthcare utilisation costs (healthcare services, medications used) and absenteeism costs). Seemingly unrelated regression (SUR) analyses were performed to estimate total cost differences (ΔC) and effect differences for all outcomes (ΔE), adjusted for the baseline value of the relevant outcome and potential prognostic factors (baseline pain intensity, time since onset of pain, waiting time for orthopaedic consultation and baseline BMI). An advantage of SUR is that two regression equations (one for ΔC and one ΔE) are modelled simultaneously so that the possible correlation between cost and outcome differences can be accounted for.(Willan et al., 2004)

We calculated incremental cost-effectiveness ratios (ICERs) for all outcomes by dividing the difference in total costs by the difference in outcomes ($\Delta C/\Delta E$). Uncertainty surrounding the ICERs and 95% confidence intervals (95% CIs) around cost differences were estimated using bias corrected and accelerated bootstrapping (5000 replications). Uncertainty of the ICERs were graphically illustrated by plotting bootstrapped incremental cost-effect pairs on cost-effectiveness planes.(Drummond et al., 2005) We produced a summary measure of the joint uncertainty of costs and outcomes (i.e. cost-effectiveness acceptability curves [CEACs]) for all outcomes. CEACs express the probability of the intervention being cost-effective in comparison with usual care at different values of willingness-to-pay (i.e. the maximum amount of money decision-makers are willing to pay per unit of effect).(Drummond et al., 2005) Data were analysed in STATA (v13, Stata Corp).

Sensitivity analyses

We tested the robustness of the primary analysis, through two sensitivity analyses. First, an analysis was performed excluding one patient with very high absenteeism costs (absenteeism costs > \$15,000) (SA1). A second sensitivity analysis involved exclusion of intervention participants who did not have reasonable adherence, defined as not attending the clinical consultation and receiving less than 6 GHS health coaching calls (SA2).

Secondary analysis

A secondary analysis was performed from the healthcare perspective (i.e. excluding absenteeism costs).

Results

Participants

One hundred and sixty patients were randomised into the study (Fig 1). Participant characteristics at baseline were similar between groups (Table 1). At 26 weeks, complete outcome data were available for between 65%-75% of participants, depending on the outcome measure, and 59% of participants had complete cost data at 26 weeks. Thus, 26%-35% of effect measure data and 41% of cost data were imputed (Fig 1).

Insert Fig 1

Outcomes

No differences were found between the intervention and control group participants at 26 week follow-up in QALYs (MD 0.02; 95%CI: -0.00 to 0.04), pain (MD -0.35; 95%CI: -1.33 to 0.64), disability (MD -0.57; 95%CI: -10.41 to 9.27), weight (MD -2.04; 95%CI: -4.22 to 0.14) and BMI (MD -0.67; 95%CI: -1.44 to 0.09) (Table 2).

Resource use and costs

Of the intervention group patients, 47% (n=37) attended the initial consultation provided by the study physiotherapist and the average number of successful GHS calls was 5.1 (SD 4.5). The mean intervention cost was \$708 (SEM 68) per patient. Over the 26 week follow-up intervention group participants had significantly lower healthcare costs (-\$292; 95%CI: -872 to -33), medication costs (-\$30; 95%CI: -65 to -4) and absenteeism costs (-\$1000; 95%CI: -3573 to -210) than those of the control group (Table 3). From the societal perspective, the mean total costs over the 26 week follow-up were lower in the intervention group than in the control group (-\$614; 95%CI: -3133 to 255) (Table 3). From the healthcare perspective, the mean total costs were higher in the intervention group than in the control group (\$386; 95%CI: -188 to 688) (Table 2).

Societal perspective: cost-utility

The incremental cost-effectiveness ratios (ICER) for QALYs was -31,087 indicating that one QALY gained was associated with a societal cost saving of \$31,087 (Table 2), with 77.2% of the cost-effect pairs located in the south-east quadrant, demonstrating that the intervention was on average less costly and more effective than usual care. The cost-effectiveness acceptability curve (CEAC) for QALYs in Fig 2 (2a) indicates that the probability of the intervention being cost-effective compared with usual care was 0.81 at a willingness-to-pay of \$0/QALY, increasing to 0.90 at a willingness-to-pay of \$17,000, and reached a maximum of 0.96 at \$67,000.

Societal perspective: cost-effectiveness

The ICER for pain intensity was 1,765, indicating that a one point decrease in pain intensity was associated with a societal cost saving of \$1,765. ICERs in the same direction were found for disability (\$1,087 per one point decrease on the Roland Morris scale), weight (\$302 per one kilogram weight loss) and BMI (\$915 per one BMI point decrease) (Table 2). In all cases, the majority of incremental cost-effect pairs were located in the southeast quadrant (Table 2, Fig 2 [1b-1e]), indicating that the intervention was on average less expensive and more effective than usual care. CEACs for pain intensity, disability, weight, and BMI are presented in Fig 2 (2b-2e).

Insert Fig 2

For all of these outcomes, the probability of cost-effectiveness was 0.81 at a willingness-to-pay of \$0/unit of effect. For pain intensity, the probability of cost-effectiveness reached a maximum of 0.88 at a willingness-to-pay of \$1000/unit of effect and after this it gradually decreased to 0.76. For disability, the probability of cost-effectiveness decreased with increasing values of willingness-to-pay. For weight and BMI, the probability of cost-effectiveness reached 0.90 at a willingness-to-pay of \$1,000/unit of effect (i.e. -1kg or -1 unit of BMI), and remained above 0.90 irrespective of increasing values of willingness-to-pay.

Societal perspective: sensitivity analyses

The total cost difference between groups was -\$8 when we removed one outlier (absenteeism costs > \$15,000) from the analysis (SA1), and -\$74 when we included only adherent participants (SA2); compared to -\$614 in the primary analysis (Table 2).

For QALYs the probability of cost-effectiveness was 0.51 (SA1) and 0.54 (SA2) at a willingness-to-pay of \$0/unit of effect. For SA1, the probability of cost-effectiveness increased to 0.90 at a willingness-to-pay of \$47,000/QALY, and reached a maximum of 0.92 at a willingness-to-pay of \$77,000/QALY. For SA2, the probability of cost-effectiveness increased to 0.90 at a willingness-to-pay of \$72,000/QALY, and reached a maximum of 0.91 at a willingness-to-pay of \$86,000/QALY. These values are higher than that of the primary analysis (i.e. a probability of 0.90 at a willingness-to-pay of \$17,000/QALY).

For pain intensity, the probability of cost-effectiveness was relatively low (i.e. <0.55) at a willingness-to-pay of \$0/unit of effect, however, it did reach 0.90 at a willingness-to-pay of \$3000/unit of effect in SA2. For disability, in contrast to the primary analysis, the probability of cost-effectiveness remained relatively low (i.e. 0.50 to 0.70) in both sensitivity analyses, regardless of willingness-to-pay. Conversely, for weight and BMI, similar to the primary analysis, the probability of cost-effectiveness reached 0.80-0.90 in both sensitivity analyses.

Healthcare perspective: cost-utility

For QALYs the ICER was 19,036 indicating that one QALY gained was associated with a cost to the healthcare system of \$19,036 (Table 2) and the probability of cost-effectiveness reached a maximum of 0.90 at a willingness-to-pay of \$98,000/QALY.

Healthcare perspective: cost-effectiveness

For pain intensity, the ICER was -1,031, indicating that a one point decrease in pain was associated with a cost of \$1,031. ICERs in the same direction were found for disability (\$440 per one point decrease on the Roland Morris scale), weight (\$187 per one kilogram weight loss) and BMI (\$566 per one BMI point decrease) (Table 2). The probability of cost-effectiveness for pain intensity and disability did not reach 0.90 at any value of willingness-to-pay. For pain intensity and disability, the probability of cost effectiveness reached a maximum of 0.77 at \$27,000/unit of effect and 0.57 at \$8000/unit of effect, respectively. For weight and BMI, the probability of cost-effectiveness was similar to the primary analysis reaching 0.90 at \$1000/unit of effect and \$3000/unit of effect, respectively.

Discussion

Key findings

We conducted an economic analysis of a healthy lifestyle intervention involving brief telephone advice, offer of a clinical consultation involving detailed education, and referral to a 6-month telephone-based healthy lifestyle coaching service. Despite the absence of significant clinical effects, the intervention was on average less expensive and more effective than usual care from the societal perspective and was associated with relatively high probabilities of being cost-effective compared with usual care. To illustrate, for QALYs, the intervention had a high probability (0.81) of cost-effectiveness from the societal perspective at a willingness-to-pay of \$0/unit of effect, and increased at higher willingness-to-pay thresholds. However, the probability of cost-effectiveness was not as favourable among sensitivity analyses nor from the healthcare perspective.

Interpretation of findings

Results of the cost-utility analysis from the societal perspective suggest that the intervention can be considered cost-effective compared with usual care for QALYs. From a probability of cost-effectiveness of 0.81 at a willingness-to-pay of \$0/QALY, the probability increased to 0.90 at a willingness-to-pay of \$17,000/QALY and reached a maximum of 0.96 at \$67,000. The intervention had a high probability (>0.93) of cost-effectiveness at the published Australian

(\$64,000/QALY) and UK willingness-to-pay thresholds (\$34,000-51,000/QALY).(Shiroiwa et al., 2010)

Results of the cost-effectiveness analysis from the societal perspective for pain intensity, disability, weight, and BMI appear favourable. However, because society's willingness-to-pay per unit of effect gained has not been reported/determined for these outcomes, decisions regarding cost-effectiveness would depend on the willingness-to-pay of decision-makers and the probability of cost-effectiveness that they perceive acceptable. Nonetheless, for all of these outcomes there were relatively high probabilities of cost-effectiveness (i.e. 0.81) at a willingness-to-pay of \$0/unit of effect and for all outcomes excluding disability, the probability of cost-effectiveness increased to 0.88 or 0.90 at a willingness-to-pay of \$1000/unit of effect.

The two sensitivity analyses indicate that the findings from the societal perspective should be interpreted with caution for QALYs, pain intensity and disability. For QALYs, in contrast to the primary analysis the results of SA2 (i.e. excluding patients without reasonable adherence), the intervention may not be considered cost-effective. The probability of cost-effectiveness was relatively low (<0.55) at a willingness-to-pay of \$0/QALY and only reached 0.90 at \$72,000/QALY, which is above both the Australian and UK willingness-to-pay thresholds.(Shiroiwa et al., 2010) For pain intensity in SA1 and for disability in both sensitivity analyses, in contrast to the primary analysis the probability of cost-effectiveness was relatively low (i.e. 0.50 to 0.70), regardless of willingness-to-pay.

We also undertook a secondary analysis from the healthcare perspective, this involved considering intervention, healthcare utilisation and medication costs, but not absenteeism costs. From the healthcare perspective, the intervention may be considered cost-effective for QALYs, weight, and BMI depending on the probability of cost-effectiveness that decision-makers perceive as acceptable. However, the intervention seems not to be cost-effective for pain intensity or disability due to relatively low maximum probabilities of cost-effectiveness (i.e. <0.77).

Comparison with the literature

This study is the first economic evaluation of a healthy lifestyle intervention for patients with chronic low back pain. As such, direct comparisons to similar interventions are limited. Nonetheless, similar to our findings, systematic reviews concluded that conservative approaches appear to be cost-effective.(Andronis et al., 2017; Lin et al., 2011a, 2011b) Specifically, one review found that GPs can increase the cost-effectiveness of their treatments by offering additional services such as advice, education and exercise, or exercise and behavioural counselling.(Lin et al., 2011a) Another review concluded that treatments such as

interdisciplinary rehabilitation, exercises, acupuncture, spinal manipulation or cognitive behavioural therapy (CBT) appear to be cost-effective options for chronic low back pain.(Lin et al., 2011b) A 2017 review agreed, reporting that combined exercise and psychological treatments, provision of information and spinal manipulation/acupuncture are cost-effective.(Andronis et al., 2017) New evidence for conservative interventions including CBT, mindfulness-based stress reduction and motion-sensor biofeedback treatment also show a high probability of being cost-effective.(Haines and Bowles, 2017; Herman et al., 2017; Taylor et al., 2016) For decision makers, the challenge lies in deciding between the cost-effective interventions on offer. This challenge is heightened since many studies show substantial heterogeneity in the cost components captured and use various analytical perspectives.(Andronis et al., 2017; van Dongen et al., 2016; Hernon et al., 2017; Lin et al., 2011a, 2011b) There are calls for increased effort to standardise methods to facilitate the decision making process.(van Dongen et al., 2016; Hernon et al., 2017) In this light, our study utilises recommended contemporary methods of economic evaluation and provides comprehensive data to guide decisions about healthcare for this patient group.

Strengths

A strength of this study is the pragmatic RCT design, meaning the study was completed under 'real world' conditions. The design is advantageous for decision-makers to use the study's findings to guide decisions about real world healthcare services. Another strength of this study is the use of contemporary methods for cost-effectiveness analyses including SUR and bootstrapping. SUR was used to account for potential correlation between cost and effect data and bootstrapping allowed for estimation of uncertainty around the right skewed cost-effectiveness estimates.

Limitations

A limitation of this study is the amount of incomplete data. The amount of missing outcome data varied between the effect measures however, was at least 25% in all cases. Cost data was missing for 41% of participants after 26-weeks. These levels of missing data are common in economic evaluations of interventions delivered in real-world settings.(Noble et al., 2012) We used multiple imputation to account for the missing data, which is recommended over complete case analyses, despite this, results from this study should be treated with caution. A further limitation is that costs were based on participant recall. This may have introduced recall bias, although the period over which participants were required to report their resource use was reasonably short (6 weeks). This study was completed over a relatively short follow-up period of 6 months. It is unknown whether the cost-effectiveness estimates from this study would be similar over a longer follow-up period. Assessing the

cost-effectiveness of lifestyle interventions for chronic low back patients over the longer term could possibly produce more meaningful insight. Alongside the planned specific intervention components, there are many non-specific intervention factors (i.e. attention, provider qualities) for which we do not know their impact on cost or effect outcomes. Although non-specific effects are common to most pragmatically delivered interventions, caution should be given to interpreting the results of this study solely as a result of the specific intervention components. Lastly, the study did not include measures of presenteeism, i.e. reduced productivity while at work. As presenteeism is a potentially significant cost of chronic low back pain,(Dagenais et al., 2008) further research in this area should include such a measure.(Prasad et al., 2004)

Directions for future research

We found that the intervention group had significantly lower absenteeism and healthcare utilisation costs. Assessing the mechanisms driving these lower costs via mediation analyses would provide valuable information to guide intervention improvement. As we have discussed previously, our intervention included several pragmatically delivered components and overall adherence to these components was low.(Williams et al., 2018) In SA2 where only those with reasonable adherence were included in the analysis, in contrast to the primary analysis, the intervention did not appear to be cost-effective for QALYs. Improved intervention adherence (higher intervention costs) did not translate into improved cost (i.e. less healthcare use) and effect outcomes (i.e. increased QALYs). From an economic perspective, in future iterations of the lifestyle intervention efforts would be better directed at improving patient benefit from what is adhered to rather than focusing solely on increasing patient adherence.

Implications for policy

Our findings suggest that targeting lifestyle risk factors, as part of chronic low back pain management, could result in cost savings from less time off work and reduced healthcare use. Currently, clinical practice guidelines focus on reducing pain and disability, and lifestyle is largely overlooked. Given the global economic burden of chronic low back pain, further recognition of lifestyle as a priority in the treatment of chronic low back pain is warranted. Despite this, inconsistencies among the sensitivity analyses results mean that this interpretation should be treated with caution.

The decision to utilise this healthy lifestyle intervention on the basis of cost-effectiveness, would depend on the priorities of the decision-maker. Such priorities may include the perspective they

are interested in (i.e. societal vs. healthcare). To illustrate, for this economic evaluation, analysis from the societal perspective appeared more promising than from the healthcare perspective. Additionally, decision makers would need to determine what they value as an outcome and what they are willing to pay per unit of improvement. Currently, we only know how much society is willing to pay per QALY gained, but this remains unclear for pain intensity, disability, weight, or BMI. Moreover, decision makers would need to consider if they were interested in cost-effectiveness alone or if clinical effectiveness should be considered concurrently and what value is given to each analysis. Once a decision-maker determines what their priorities are, the methodological limitations and variability found in the sensitivity analyses should be considered in the decision to utilise this intervention. Nonetheless, considering the high prevalence of chronic low back pain globally, and limited resources available to support such patients, this study provides decision-makers with valuable information to guide decisions about the utility of available interventions.

Conclusions

We conducted an economic evaluation of a healthy lifestyle intervention involving brief telephone advice, offer of a clinical consultation involving detailed education, and referral to a 6-month telephone-based healthy lifestyle coaching service for patients with chronic low back pain, who are overweight or obese. The intervention seems to be cost-effective for QALYs from the societal perspective but not from the healthcare perspective. Variability found in the sensitivity analyses findings should be considered in the decision to utilise this intervention.

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Author contributions:

AW, SJK, KMO, LW, SLY, RKH, HL, RH, CR, JW and CMW were responsible for the concept and design of the trial. CW and JW procured funding. AW, KMO, and CMW were responsible for project management of the trial and AW, KMO and EKR were responsible for data collection. For this report, AW, JMvD, SJK, KMO, and CMW designed and critically reviewed the analysis plan and AW completed the data analysis. AW drafted the initial manuscript, and all authors have contributed to the interpretation of the data for the work and revision of the manuscript. All authors have read and approved the final manuscript.

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Figure legends

Fig 1. Progress of participants through the study

Fig 2. Cost-effectiveness planes indicating the uncertainty around the incremental cost-effectiveness ratios (1) and cost-effectiveness acceptability curves indicating the probability of the intervention being cost-effective at different values (\$AUD) of willingness-to-pay per unit of effect gained (2) for QALYs (a), pain (b), disability (c), weight (d) and BMI (e) (based on the imputed dataset).